

Delaware County Workforce Development Board
Business Services Committee

Tuesday, September 1, 2026 @ 9am

Agenda and Report

Business Services Committee Minutes Tuesday, June 2

Success Stories

Business Service Team Activities Report PY25 Q4

Business Education Partnership Grant PY25 Q4

2026 Employer Services Committee Meeting Dates

Tuesday, December 1, 2026 @ 9am

Delaware County Workforce Development Board

Employer Engagement Committee

Tuesday, June 2, 2026 @ 3pm via Teams

Attendance: Eric Bennung, Trish McFarland, Najiba Benabess, Rick Durante, Allison Barksdale (staff), Kate McGeever (staff)

Minutes from Business Services Committee Meeting, Tuesday, March 3

Trish McFarland motioned to approve the minutes, and Eric Bennung seconded. All approved.

BST Activities Report

The Q3 report included some data from Q2, so Allison Barksdale was able to share the correct data. An updated report will be emailed to all members today.

For the sectors represented by new employers, Eric asked if the categories were locally established, but Kate clarified that they are set by the US Bureau of Labor Statistics.

Najiba Benabess asked about the types of health care jobs that were being offered at the recent job fair. Kate and Allison described how employers who participate in the free job fairs agree to post their open jobs on PA CareerLink® and to provide feedback on their experience and any resulting hires. Najiba also asked about the workshops or services offered to prepare job seekers for the job fair. Kate and Allison outlined the extensive workshops and services offered on an ongoing basis, the week of the event, and onsite at the job fair.

BEP Grant - Activities & Achievements PY25 Q2

Eric reviewed the achievement toward goals and noted all were being met or exceeded. He asked why there was no goal for employer engagement. Kate shared that it was not part of the original proposal, but a new round of funding has just been announced this week so DCWDB will reflect on past achievements when setting new goals.

Other

Kate mentioned that she plans to survey board members at each meeting and hopes to use a recent survey from the Delco Chamber about hiring young people. Trish offered to share the survey and recent results.

Trish motioned to adjourn, and Eric seconded. All approved.

Employer Spotlight:

Wawa- Delaware County, PA

About the Company:

Founded in Pennsylvania and headquartered in Delaware County, Wawa has grown into the largest privately held company in Pennsylvania and ranks among the top private companies in the nation. What began as a small family-owned business has evolved into a highly recognized convenience store and food market brand known for quality, customer service, and community connection.

Today, Wawa employs approximately 47,000 associates and generated an estimated \$18.64 billion in revenue in 2025. The company continues to expand while maintaining the people-first culture and community values that have defined its success for decades.

What They Look for in Employees:

Wawa seeks team members who are customer-focused, dependable, adaptable, and motivated to work in a fast-paced environment. Candidates who demonstrate strong communication skills, teamwork, positivity, and commitment to excellent service are highly valued.

The company offers opportunities for individuals at all experience levels and encourages career growth from within.

Partnership with PA CareerLink®:

Wawa partners with PA CareerLink® to connect with local job seekers and strengthen the workforce throughout the region. Through this collaboration, Wawa continues to recruit and hire qualified candidates for a variety of customer service and retail positions. Two individuals were recently hired for Customer Service Supervisor and Customer Service Associate positions.

Why Work Here:

For individuals seeking career growth, excellent benefits, and a company culture centered around people and community, Wawa offers outstanding opportunities. Associates are empowered to grow within the organization while contributing to a company that values teamwork, innovation, and customer service excellence.

Apply Today:

Interested candidates can apply at PA CareerLink® for the Customer Service Associate position, Job #22580789. Visit Wawa Careers for additional opportunities and company information.

Employer Spotlight: Ecowize North America- Upper Darby, PA

Protecting Public Health Through Food Safety and Workforce Development

Eco Wize North America has been a trusted leader in specialized cleaning, sanitation, and hygiene services for food manufacturing facilities for more than 25 years. The company supports food safety and operational excellence while helping protect public health across the industry.

With locations in Upper Darby, Aston, and Freeland, Pennsylvania, Eco Wize provides essential services throughout the region and offers employment opportunities for individuals interested in building long-term careers in a mission-driven environment.

Building a Workforce

Eco Wize is committed to developing dependable team members and provides training for individuals without prior sanitation experience. Employees work in fast-paced food manufacturing environments and should be prepared for physically active roles, often on overnight shifts, including weekends and holidays.

The company offers a competitive benefits package including health, dental, and vision insurance, 401(k) with company match, paid time off, holiday pay, overtime opportunities, and career advancement potential.

Partnership with PA CareerLink®

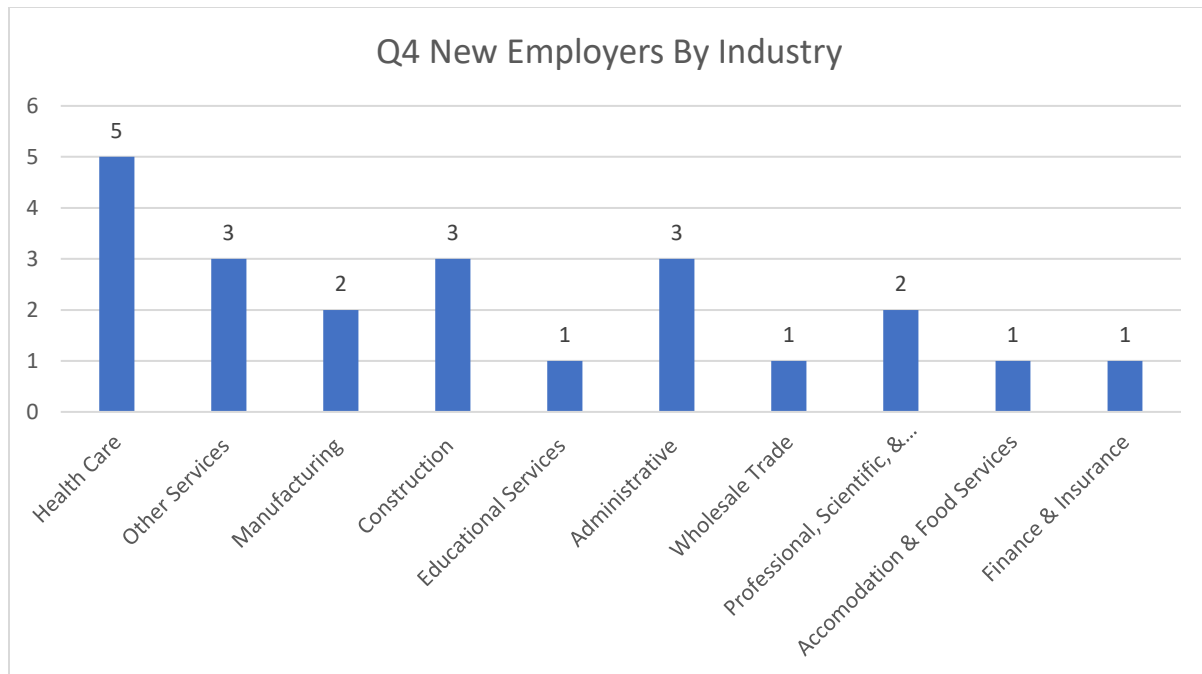
Eco Wize has successfully partnered with PA CareerLink® to expand its candidate pool and strengthen recruitment efforts. Posting openings through PA CareerLink® has increased applicant interest, while the Spring Job Fair provided direct engagement with job seekers and helped streamline the hiring process.

Several candidates have advanced to interviews, including Garrett Powers, Andre Woods, and Aaron A. Pagan, with additional interviews scheduled. Eco Wize shared appreciation for the support and the positive impact on their hiring efforts.

PA CareerLink® Business Services Team

NEW EMPLOYERS APPROVED: 22

#	Enrollment Date	Employer Name	Employer City
1	04/05/2026	Gadson Academy LLC	Chester
2	04/13/2026	Cosm	Chadds Ford
3	04/23/2026	Bless and Shine Cleaning Services LLC	Crum Lynne
4	04/24/2026	RS Integrated Supply	Radnor
5	05/04/2026	Delta T Group Inc	Bryn Mawr
6	05/05/2026	Pipeline Excavation Inc	Chester
7	05/05/2026	WE'LL DO IT CLEANING	Glenolden
8	05/07/2026	Springton Housing Association Cooperative, Inc.	Media
9	05/11/2026	American Marketing Company	Clifton Heights
10	05/14/2026	Otto's Car and Truck Repair	Media
11	05/16/2026	Teresa's Nails LLC	Upper Darby
12	05/25/2026	Koromas Home Care Services LLC	Clifton Heights
13	05/25/2026	TMAE INC	Woodlyn
14	05/27/2026	Executive Protection Solutions LLC	Newtown Square
15	05/27/2026	GD PA, PLLC	Drexel Hill
16	05/29/2026	DPR Construction, A General Partnership	Wayne
17	05/31/2026	Joseph G Dayoub Contracting	Drexel Hill
18	06/01/2026	Martino Signs Inc	Folcroft
19	06/02/2026	Bright Futures Learning LLC	Glen Mills
20	06/05/2026	Fusematic Corporation	Springfield
21	06/24/2026	Blackstone, Inc.	Wayne
22	06/29/2026	Apple Home Care LLC	Upper Darby



NEW JOB POSTINGS: Q4 512/PY Total 3,887

Business Services Hiring Events: 8

Event Date	Event Title	Employer	Job Seeker Attendance	Hired
4/7/2026	Hiring Event	Heron Companies	5	0
4/29/2026	Hiring Event	Always Best Care	2	0
6/17/2026	Hiring Event	Steinhaus Insurance	4	0
5/12/2026	Job Fair	Young Adult Job Fair	50+	1
6/17/2026	Job Fair	Rapid Response Amazon Fresh	4	0
6/23/2026	Job Fair	Keystone First Center Job Fair	30	1

Employer Training Fund Activity

Re-engaged OJT Employers

- Hanwha Philly Shipyard
 - Roles open and posted in CWDS
- Container Research Company

- Roles open and posted in CWDS

New OJT Contracts

- BFRIN

UTCRA

Multiple referrals for job seekers, but not WIOA eligible

Employer Name	Contract Type OJT/IWT/Apprenticeship	# Participants Placed	# Participants who Completed Training	Training Impact (Retained, Wage Increase, Promotion)
UTCRA, LLC	OJT	6	2	1 Retained (1 new hire, but did not start yet)

Business Education Partnership Grant
Completed BEP 24

#	Action	Goal	Progress to date
1	PACL workshops and worksite tours	Reach 100 students	514/100 students (2 year goal surpassed) 50+ youth participated in the May 12, 2026 Young Adult Job Fair
2	Workshops, worksite tours, and job shadowing	Engage 20 employers	6/20 employers engaged for PACL presentations
3	STEAM Career Day (formerly Beyond the Classroom) and Young Adult Job Fair	Engage 50 employers	69/50 employers (2 year goal) 24 employers participated in the May 12, 2026 Young Adult Job Fair.
4	Outreach to schools in the County and DCIU/ Technical Schools	Invite all 17 schools and DCIU/Technical to participate in BEP activities	17/17 (Ongoing) Outreach to attend PACL employer presentations is ongoing. Students are invited to attend through emails and flyers sent to teachers, counselors, school administrators, and community organizations.
5	Sponsorship for occupational skills camp	60 sponsorships for camps at DCCC	104/60 (2 year goal) 52 scholarships provided to middle school students for occupational skills camps in summer 2025. 52 scholarships provided to middle school students for occupational skills camps in summer 2026.

Delco BEP 2026 will deliver the following Minimal Metrics outcomes:

Career Exposure Activities

2 STEM Career Fairs

2 Trade Union Apprenticeship Career Fairs

24 school-based employer panels for students, parents, and educators