

Delaware County Workforce Development Board
Employer Engagement Committee
Tuesday, December 2, 9am via Teams

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Agenda and Report

Employer Engagement Committee Minutes Tuesday, August 26, 9am

Success Stories

Business Service Team Activities Report PY25 Q1

Business Education Partnership Grant PY25 Q1

Collar Counties EMS Industry Partnership PY25 Q1

Apprenticeship Building America Grant PY25 Q1

Upcoming Events:

- (Chamber Event) Focus Delaware County: Building the Workforce of Tomorrow, December 5
- Trade Union Apprenticeship Event- December 9, 2025
- Cultivating Synergies Event- January 15, 2026

2026 Employer Services Committee Meeting Dates

Tuesday, March 3, 2026 @ 9am

Tuesday, June 2, 2026 @ 9am

Tuesday, September 1, 2026 @ 9am

Tuesday, December 1, 2026 @ 9am

Employer Engagement Committee Minutes Tuesday, August 26

Delaware County Workforce Development Board

Employer Engagement Committee

Tuesday, August 26, 9am via Teams

Attendance: Eric Bennung, Laura Goodrich Cairns, Trish McFarland, Allison Barksdale (staff), Kate McGeever (staff)

Minutes from Employer Engagement Committee Meeting Minutes Tuesday, June 3

Trish McFarland motioned to approve the minutes, Laura Goodrich Cairns seconded. All approved.

BST Activities Report

Allison Barksdale highlighted that the Business Services Team engaged with 41 new employers, including a good mix of sectors like manufacturing. She also mentioned that 33 people had been hired as a result of job fairs and hiring events. Kate added that PA Labor & Industry is interested in collecting hiring data from events. She described some of the logistical challenges for board/contractors to collect the data and expressed hope that L&I would use their wage data instead.

BEP Grant - Activities & Achievements PY24 Q4

Allison reported that the new "Beyond the Classroom" career awareness event for high school students was a success. 139 students attended and 96% gave positive feedback on the event. Also in the last quarter was a young adult job fair that 50 young people attended. Trish McFarland share that a goal for the coming school year is to hold "job shadow" days. Effort will focus on coordinating schools, parents, and employers to meet everyone's needs.

Collar Counties EMS Industry Partnership PY24 Q4

Kate reported that the Crozer EMT training successfully completed with 19 students. Lessons learned include the challenges of a large cohort. In the future, training funds will target smaller cohorts. Good Fellowship has been funded to train one existing EMT to become a paramedic and to train three people to become EMTs.

Apprenticeship Building America Grant PY24 Q4

Donna Tutak reported that the ABA grant has met the goals. Employers/sponsors who have taken advantage of the grant include Mainline Health, Oliver Heating & Cooling, Drexel University, and the Finishing Trades.

General Conversation

Eric highlighted the importance of light industrial manufacturing in Delaware County. The group discussed ways to raise awareness among youth and their parents about how manufacturing typically takes place in clean environments and offers family-sustaining wages.

Success Stories

Elwyn – Media, PA

Elwyn is a nonprofit organization providing educational, therapeutic, and employment services to individuals with disabilities, supporting their path to independence and community integration. Founded in 1852, Elwyn has become a recognized leader in delivering high-quality services in Pennsylvania, Delaware, and beyond. The organization employs over 2,000 staff members across various locations, with its headquarters in Media, PA.

Elwyn's mission is to help individuals with disabilities lead fulfilling lives by offering innovative services across education, healthcare, and employment. The organization provides residential services, job training, and development programs, as well as supported employment services that assist individuals with disabilities in finding and retaining competitive jobs in the community. Their programs span various industries, from healthcare to administrative support, ensuring there's a place for everyone.

Elwyn seeks individuals who are compassionate, patient, and dedicated to making a positive impact on others. Ideal candidates are not only skilled in their respective fields but also share Elwyn's commitment to inclusion and community. While experience in healthcare or social services is valued, Elwyn emphasizes the importance of empathy, communication, and a desire to support individuals with disabilities in achieving their goals.

When Crozer Health announced the closure of its facilities in the region, many individuals found themselves looking for new opportunities. Elwyn recognized this shift and saw an opportunity to support the local workforce during this transition. By partnering with PA CareerLink® Delaware County, Elwyn was able to access a range of workforce development programs, including job fairs, recruitment events, and career counseling services. These resources allowed Elwyn to connect with talented individuals in the community who were eager to apply their skills in a meaningful way. Through this partnership, Elwyn has been able to tap into a diverse pool of candidates, including those with healthcare experience, and provide them with fulfilling careers in the nonprofit sector.

Business Services Team Activities PY25 Q1

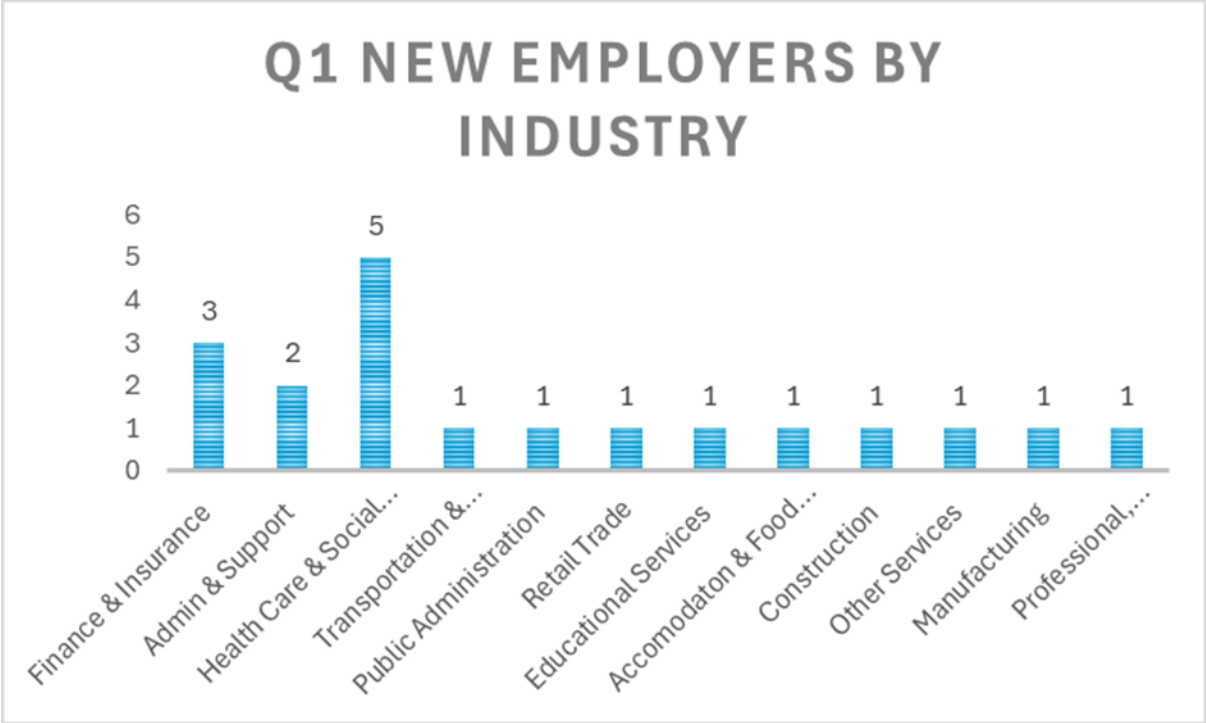
New employers registered- 19

New job postings- 1,321

Event Date	Event Title	Employer	Job Seeker Attendance	Hired
7/8/2025	My Independence at Home	1	8	0
7/15/2025	My Independence at Home	1	1	0
9/4/2025	Crozer RR Job Fair	27	135	No Final Data Yet

Enrollment Date	Employer Name	Employer City	How did you connect with employer?
7/1/2025	Bull Business Advisory LLC	Upper Chichester	Employer self-service BSR followed up with services
7/22/2025	M&D CleanStart	Havertown	Employer self-service BSR followed up with services
7/28/2025	Successful Aging Career Institute	Upper Darby	Employer self-service BSR followed up with services
7/30/2025	United Parcel Service Center	Philadelphia	Company expanded and added another location
8/5/2025	Pennsylvania Resources Council	Media	Employer self-service BSR followed up with services
8/11/2025	PENN HOME HEALTH CARE	Chester	BSR reached out to extend our services and register employer
8/13/2025	Q and K Kids	Clifton Heights	BSR reached out to extend our services and registered employer

8/21/2025	Darby Quick Mart Inc	Upper Darby	Employer self-service BSR followed up with services
8/27/2025	Olive Care Services LLC	Broomall	Subaru Park job fair attendee
8/27/2025	Positioned to Prosper	Wayne	Employer self-service BSR followed up with services
9/4/2025	Media Children's House	Aston	Employer self-service BSR followed up with services
9/5/2025	VIMAN THAI CUISINE	Folsom	Employer self-service BSR followed up with services
9/10/2025	Prodigy Pest Solutions	Morton	BSR reached out to extend our services and registered employer
9/11/2025	DeCenzo Electric, LLC	Havertown	BSR reached out to extend our services and registered employer
9/16/2025	Horizon House Swarthmore	Swarthmore	Company expanded and added another location
9/16/2025	Brown Industries, Inc.	Media	BSR reached out to extend our services and registered employer
9/23/2025	Maximum Rehab, Inc	Springfield	BSR reached out to extend our services and registered employer
9/23/2025	MG Engineering Associates, LLC	Media	BSR reached out to extend our services and registered employer
9/26/2025	Police and Fire Federal Credit Union (SPRINGFIELD)	Springfield	Company expanded and added another location also posted jobs for Fall Fest 2025



Employer Training Fund Activity

Month	Employer Name	OJT, IWT or Apprenticeship	# Employees Placed/Trained	Status Update
July 2025	UTCRAAS	OJT	1 participant in OJT training	Participant near completion for OJT training
July 2025	UTCRAAS	OJT	2 positions posted	Working on training plan for two candidates
July 2025	Zebby Selecki, Inc.	OJT	1 participant in OJT training	Training started in June scheduled to be completed in September
July 2025	Hanwha Philly Shipyard	OJT	3 participants in OJT training	Started in May and scheduled to complete in August

August 2025	UTCRAAS	OJT	1 participant completed OJT contract	Participant successfully completes OJT training
August 2025	UTCRAAS	OJT	Assisted employer with training plan for 3 participants	Two participants started OJT, both eligible for 500 hours of OJT
August 2025	Hanwha Philly Shipyard	OJT	3 participants in OJT training	All three participants successfully completed their training
September 2025	Zebby Selecki, Inc.	OJT	1 participant in OJT training	Participant successfully completed training
September 2025	UTCRAAS	OJT	1 participant started OJT	Participant eligible for 500 hours of OJT
September 2025	Columbia Research Labs	OJT	Secured OJT Contract	Employer returned all documents for OJT contract through 6/30/2030
September 2025	American Wood Designs	OJT	Secured OJT Contract	Employer returned all documents for OJT contract through 6/30/2030
September 2025	Dunwoody	OJT	Secured OJT Contract	Employer returned all documents to participate in OJT program through 6/30/2030
September 2025	GMW Construction	OJT	Secured OJT Contract	Employer returned all documents for OJT contract through 6/30/2030
September 2025	Dunwoody	OJT	Assisted employer with training plan in preparation for participant recruitment	Training plan is complete and submitted to DCWDB

September 2025	New Hudson Facades	OJT	Secured OJT Contract	Employer returned all documents for OJT contract through 6/30/2030
September 2025	Columbia Research Labs	OJT	Assisted employers with training plan	Training plan is complete and submitted to DCWDB
September 2025	GEHR Plastics	OJT	Secured OJT Contract	Employer returned all documents for OJT contract through 6/30/2030

Business and Education Partnership Grant PY25 Q1

Action	Goal	Progress to date
PACL workshops and worksite tours	Reach 100 students	456/100 students (2 year goal surpassed) Focused on planning for the upcoming school year. No workshops/site visits during this quarter.
Workshops, worksite tours, and job shadowing	Engage 20 employers	3/20 employers presented at PACL 100+ employers invited to participate in BEP activities, including DCWDB board members, Delco Chamber members, and PACL registered employers. No career development events delivered during this quarter, focused on outreach to employers to invite them to participate in job shadowing, worksite tours, and/or presentations for PACL After School programing.
Beyond the Classroom (BTC - career exploration event) and Young Adult Job Fair	Engage 50 employers	45/50 employers (2 year goal) The next event will take place in Spring 2026. We are incorporating feedback from our first successful event, considering ways to expand our reach to more youth. We are currently collaborating with Delaware County Community College as a possible partner and host site.
Outreach to schools in the County and DCIU/ Technical Schools	Invite all 17 schools and DCIU/Technical to participate in BEP activities	17/17 (Ongoing) Planning events to invite students and teachers/counselors to attend.
Sponsorship for occupational skills camp	60 sponsorships for camps at DCCC	52/60 (2 year goal) 52 scholarships provided this past summer to middle school students for occupational skills camps.

Collar Counties EMS Industry Partnership PY25 Q1

The current list of EMS companies participating in the IP remains at 28, three more than our goal of 25.

Our overall goal for training through this grant is 27 (inclusive of ITA and IWT). In the last quarter, we were able to fund a class of 25 new EMT recruits. We also have 4 employees approved for IWT. We have not set additional numeric goals for training, except to exhaust all remaining training funds through the end of this grant cycle.

The EMS IP grant, originally scheduled to end June 30, 2025, has been extended through June 30, 2026.

Apprenticeship Building America Grant PY25 Q1

Apprentices supported

- Oliver Heating- 11 apprentices
- Drexel University- 4 apprentices
- Finishing Trades Institute-16 apprentices

Pre-apprentices supported

- Garage82 (carpentry)- 11 pre-apprentices
- Urban Media Literacy- 39 pre-apprentices



TRADE UNION APPRENTICESHIP EVENT

Trade Union Apprenticeship Career Fair. Learn about required skills, apprenticeship structures, testing dates and procedures, and ask questions directly to the union reps.

Unions and Trades Available:

- Teamsters Local 107 (transportation)
- Steamfitters Local 420
- Sheetmetal Workers Local 19
- Boilermakers Local 13
- Finishing Trades Institute Mid Atlantic Region
- Bricklayers and Allied Craftworkers Local 1 PA/DE
- Cement Masons Local 592
- International Brotherhood of Electrical Workers Local 654
- Carpenters Local 255

DATE : Tuesday, December 9

TIME : 6pm-9pm

ADDRESS :

IBEW Local 654
3729 Chichester Ave, Boothwyn, PA 19061

QUESTIONS:

McGeeverK@co.delaware.pa.us

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Delaware County Workforce Development Board




AI IN THE WORKPLACE

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& THE BUSINESS COMMUNITY OF DELAWARE COUNTY



THURSDAY, JANUARY 15TH
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