

Delaware County Workforce Development Board
Employer Engagement Committee
Tuesday, August 26, 9am via Teams

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Agenda and Report

Agenda

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2025 Employer Engagement Committee Meeting Dates

Tuesday, December 2, 9am via Teams

Employer Engagement Committee Minutes Tuesday, June 3, 9am via MS Teams

Attendance: Eric Bennung, Laura Goodrich Cairns, Trish McFarland, Allison Barksdale (staff), Kate McGeever (staff)

Minutes from Employer Engagement Committee Meeting Minutes Thursday, February 27

Trish McFarland motioned to approve the minutes, Laura Goodrich Cairns seconded. All approved.

Procurement of Business Services 2025-2029

Kate McGeever described the procurement process for Business Services. She highlighted a shift in focus from the last contract period, where job postings and job fairs were the main focus. For the new contract period, the focus is on consulting with businesses to assess needs and offer the full array of workforce development services (IWT, OJT, LMI, etc.). Two proposals were received, and the review committee recommends awarding the contract to EDSI for \$471,830. Eric Bunneng asked about the staffing structure and how the budget will evolve over the four year contract period. Trish recused herself from the conversation because the Delco Chamber is a proposed subcontractor to EDSI.

BST Activities Report

Allison Barksdale highlighted that in Q3 EDSI focused on reconnecting with inactive employers. They are also continuing to collect hiring data.

BEP Grant - Activities & Achievements PY24 Q3

Allison reported that Q3 was used as a planning period for a career awareness event that occurred in Q4. All grant goals are being achieved or exceeded.

Collar Counties EMS Industry Partnership PY24 Q3

Kate reported that despite the interruption caused by the Crozer Health System shutdown, the EMT training course is continuing. It should complete in July. A second EMS employer has been approved for training funds.

Apprenticeship Building America Grant PY24 Q3

Kate reported the ABA program is serving apprentices from Delaware County with small grants for tools, uniforms, etc.

Cultivating Business & Higher Ed

Trish shared that the upcoming event will be held at Williamson and will have two panels of speakers discussing internships. Focus is now on encouraging attendance at the event.

Success Stories

Gehr Plastics, Inc.



GEHR Plastics, a global leader in thermoplastic innovation, has proudly called Delaware County home since 1982, when it established its U.S. headquarters in Boothwyn, Pennsylvania. As a family-owned company with roots dating back over 85 years in Mannheim, Germany, GEHR has grown into a vital part of the Delaware County manufacturing landscape—providing quality products, stable employment, and a culture of innovation and sustainability.

GEHR's presence in Boothwyn supports the local economy, strengthens the skilled labor force, and contributes to the county's vibrant industrial base. By maintaining a focus on workforce development and sustainable production, GEHR Plastics stands out, not only as a product innovator, but as a people-focused employer. The company's ongoing success in Delaware County showcases the power of investing in local talent and global standards, making it a true success story in regional manufacturing.

With the need to hire new talent, GEHR collaborated with the Business Services Team at PA CareerLink® Delaware County. GEHR Plastics is a valued employer that participated in the Spring Hiring Event, that took place at the Springfield YMCA on 3/27/2025. With the help of the On-the-Job-Training (OJT) team, GEHR was able to fill their staff accountant position. The new employee is adjusting seamlessly into the new role.

Rose Tree Media School District



Rose Tree Media School District (RTMSD) located in Media, PA, is widely recognized for academic excellence and its commitment to putting students first. RTMSD, with a culture rooted in professionalism, collaboration, and achievement, attracts educators and staff dedicated to making a lasting impact on students. The district's strongly positive reputation reflects its ongoing commitment to student success and employee fulfillment.

RTMSD continues to lead not only in education but as an employer of choice within the region. Equity and inclusion are at the heart of RTMSD's employment philosophy. The district maintains strict compliance with all state and federal nondiscrimination laws, creating a respectful and welcoming environment. Staff and students alike benefit from policies that promote fairness, safety, and opportunity.

RTMSD provides clear hiring practices, strong administrative support, and accessible benefits that help staff thrive. From full-time positions to flexible substitute roles, the district offers opportunities that accommodate a variety of professional goals and lifestyles. Employees are empowered through professional development, competitive compensation, and a workplace culture that values their contributions.

RTMSD is always looking to hire new talent. A career opportunity was made possible when RTMSD, a valued employer, participated in the Spring Hiring Event held at the Springfield YMCA on March 27, 2025. By participating in this event, RTMSD was able to meet and hire a qualified candidate to fill their Food Service staff position.

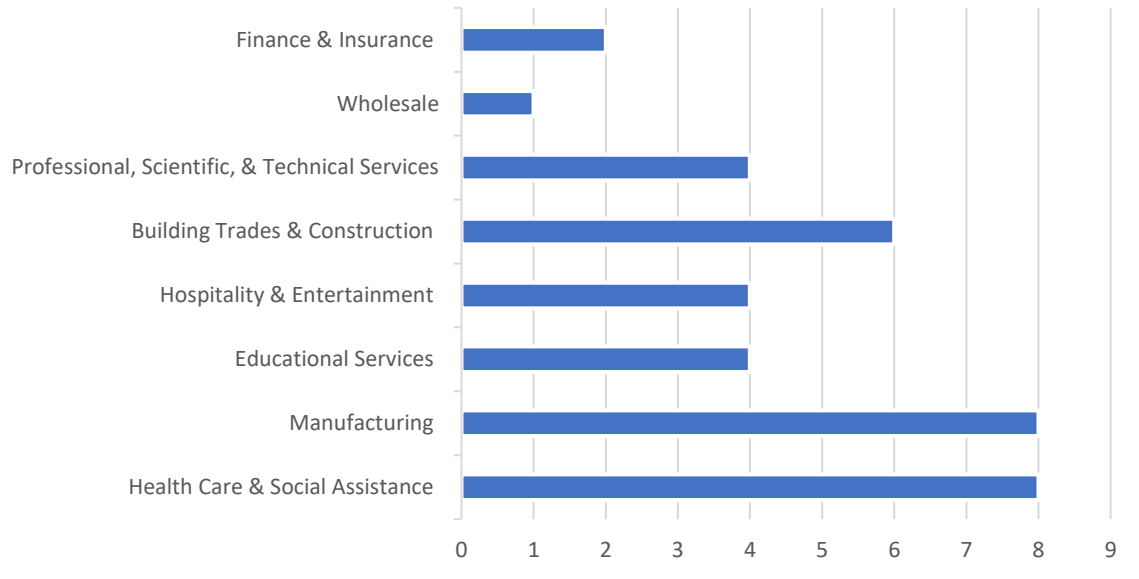
BST Activities Report

Job Fair Name	Date	Location	Total Number of Employers	Total Number of Job Seekers	Total Number of Hires
Delco Fall Hiring Fest	10/24/2024	Springfield YMCA	55 Employers- 8 Community Partners	306	12
Delco Spring Job Fair	3/27/2025	Springfield YMCA	68 Employers- 4 Community Partners	312	18
Youth Opportunity Job Fair	5/8/2025	Springfield YMCA	18 Employers- 6 Community Partners	50	3

Number	Date	New Employer Name	Zip Code
1	4/2/2025	Mid Atlantic Radiology Consultants	19023
2	4/4/2025	Global Smile Beauty	19312
3	4/8/2025	Ivens-Bronstein Veterinary Hospital	19003
4	4/9/2025	Vision Academy Charter School	19050
5	4/9/2025	ECOWIZE USA	19082
6	4/10/2025	Community Charity Services Inc	19013
7	4/13/2025	Nile Swim Club	19050
8	4/15/2025	Carson Concrete	19061
9	4/15/2025	Loxy Hair & Wig, Inc.	19079
10	4/18/2025	Bette's Family Fun Center	19014
11	4/22/2025	Delaware Valley Allergy	19083
12	4/25/2025	Aero Aggregates of North America, LLC	19022
13	4/28/2025	Covenant Home Health & Home Care	19083
14	4/28/2025	Sir Wisdom Enterprises, Inc	19032

15	4/29/2025	Your Place Your Way, LLC	19008
16	4/29/2025	American Chase LLC	19026
17	4/30/2025	Glen Mills Senior Living	19342
18	5/2/2025	Pulmonary Medical Consultants PC	19023
19	5/7/2025	Thompson Painting	19073
20	5/7/2025	American Legal Records	19008
21	5/14/2025	East Coast Erectors, Inc.	19720
22	5/15/2025	Main Line Allergy	19003
23	5/19/2025	Aloaye Home Care	19008
24	5/19/2025	Carib Grill Jamaican Restaurant & Bakery	19082
25	5/21/2025	Chester Holding LLC	19026
26	5/21/2025	Chester Holding LLC	19079
27	5/21/2025	Chester Holdings Two LLC	19050
28	5/21/2025	Chester Holdings One LLC	19023
29	5/29/2025	Amerisan, LLC	19061
30	6/2/2025	Chester Education Foundation	19013
31	6/7/2025	Delaware County Christian School Foundation	19073
32	6/7/2025	Daemion House, Inc	19312
33	6/7/2025	Delco Skatepark Coalition Inc	19063
34	6/8/2025	Examination Management Services Inc. Springfield	19064
35	6/11/2025	New Ecology, Inc.	19801
36	6/11/2025	Guerrera & Sons Electric, Inc	19008
37	6/17/2025	VT Graphics	19050
38	6/17/2025	Ned Stevens Gutter Cleaning & General Contracting of Pennsylvania, LLC	19008
39	6/18/2025	Jaguar Health, Inc.	19073
40	6/20/2025	Bank Of America Financial Center	19082
41	6/23/2025	DNC Global Construction	19317

Q4 New Employers By Industry



BEP Grant - Activities & Achievements PY24 Q4

- Beyond the Classroom (event) - 139 students attended this career exposure event
- Youth Opportunity Young Adult Job Fair (event) - 50 young adults
- Virtual career development workshop for Agora Cyber Charter School – 15 students
- Participated in Career Night at Penn Wood High School – 40 students
- Assisted Chichester High School with career development and next step graduation planning – 20 students
- Attendance at PACL Media for After School Hours programing – 2 youth
- Attendance at PACL Chester for After Hours programing – 3 youth



Collar Counties EMS Industry Partnership PY24 Q4

The current list of EMS companies participating in the IP remains at 28, three more than our goal of 25. During the past quarter, Haverford Township and Provider Health 1 joined us.

The Industry Partnership celebrates the graduation of our first training cohort for new EMTs. Despite the closure of the Crozer Healthcare System, the training continued with 19 from the original 24 completing the coursework. Although the original expectation was that these students would have employment with Crozer, we are now working employment solutions for our IP employers to connect with these recruits including job fairs.

Good Fellowship has also been approved for training funds to assist current staff, Incumbent Worker Training. There will be 3 employees trained to receive Advanced EMT certification and 1 Paramedic. Training will begin in Q1 of PY 25.

During Q4, two virtual meetings were held. The meeting on April 8th focused on the Crozer Healthcare System update and was well attended as expected given recent closing announcements. The meeting on June 11th provided members with an update on Crozer and the continuation of EMS service in the region. Kate McGeever also provided an refresher to members about the Industry Partnership, Purpose and Goals.

The EMS IP grant, originally scheduled to end June 30, 2025, has been extended through June 30, 2026.

Apprenticeship Building America Grant PY24 Q4

Highlight of Quarterly Apprenticeship being prepared for the Council soon

- Upper Darby School District – Teacher Apprenticeship
- Mainline Health- EMT program

Apprentice enrolled – 8

Grant enrollment to date – 8

Employer: Oliver Heating and Cooling

Pre Apprentice – 0

Grant enrollment to date – 62

Providers Garage 82
 Urban Media Literacy