

DELAWARE COUNTY WORKFORCE DEVELOPMENT BOARD
GENERAL MEMBERSHIP MEETING
June 12, 2025
8:30 am at Delaware County Intermediate Unit- Morton

AGENDA

Call to Order/Pledge of Allegiance	Mr. Rick Durante
Roll Call	Ms. Cathy Baselice
Approval of March 2025 Minutes	Mr. Rick Durante
Remarks from County Council	Dr. Monica Taylor, Chair, Delaware County Council
Director's Report	Ms. Kate McGeever
<ul style="list-style-type: none">• Crozer• Overview 2025-26 DCWDB Budget• Overview 2025-26 Contractors	
Chair's Report	Mr. Rick Durante
Treasurer's Report	Mr. John Sanchez
<ul style="list-style-type: none">• 2025-26 Budget- Vote needed• 2025-26 Contracts- Vote needed	
Board Committee Reports	
<ul style="list-style-type: none">• Business Services Committee Update	Mr. Eric Bennug
<ul style="list-style-type: none">○ Business Services Procurement and Contract- Vote needed	
• Youth Committee Update	Ms. Cathy Cardillo
<ul style="list-style-type: none">○ ITA Policy Update- Vote needed	
• Planning Committee Update	Mr. Bill Tyson
<ul style="list-style-type: none">○ WIOA Regional & Local Plans 2025-2028- Vote Needed	
• Service Delivery Committee Update	Mr. Bill Adams
• EMS Industry Partnership Update	Ms. Cathy Cardillo
PA CareerLink® Report	Mr. Darrell Thompson Ms. Melinda Hines
Adjournment	

Contents

Minutes of DCWDB Meeting March 6, 2025	3
Local Labor Market Information	6
Website Performance	7
Crozer Health System Closure.....	9
Overview of 2025-26 Budget Recommendation	11
2025-26 Budget (Vote Needed)	17
2025-26 Contracts (Vote Needed)	18
Employer Engagement Committee Update	19
Procurement of Business Services 2025-2029 (Vote Needed)	21
Youth Committee Update	32
WIOA Title I Individual Training Account Policy (Vote Needed)	35
Planning Committee Update.....	42
Local and Regional WIOA Plans for 2025-28(Vote Needed)	42
Service Delivery Oversight Committee Update	45
PA CareerLink® Update	53
Board Committees Members, Dates, Responsibilities.....	57

Delaware County Workforce Development Board

General Membership Meeting Minutes

Delaware County Technical School - Aston

March 6, 2025

DCWDB Members Attended: Bill Adams, Tanya Allen, Eric Bennung, Shelly Buck, Stephen Butz, Laura Goodrich Cairns, Cathy Cardillo, Mike Dopkin, Colleen Duran, Rick Durante (remote), Adam Gattuso, Makeda Hudson, Karen Kozachyn, Joe Lockley, Trish McFarland, Michael Ranck, John Sanchez, Kristalyn Smith, Edessa Snyder, Shanae Stallworth, and Bill Tyson.

Guests & Staff: Dennis Buchanan, Jane Buchanan, Kaylynn Hamilton, Melinda Hines, Dr. Monica Taylor and Darrell Thompson. Allison Barksdale, Cathy Baselice, Dawn Berardinelli, Monica Jennings, Lisa Jewett, Jenn Kacimi, Kate McGeever, Tatiana Moskatova, and Donna Tutak.

Welcome:

- Meeting was called to order at 8:35am by DCWDB Chair, Rick Durante remotely. Vice Chair Cathy Cardillo led the meeting.
- Dr. Stephen Butz extended a warm welcome to the Aston campus. Thanks were given for the support shown to all the programs.
- Roll Call was taken by Cathy Baselice.

Approval of Minutes: Cathy Cardillo called for a motion to approve the December 12, 2024, meeting minutes. Motion made by Stephen Butz, seconded by Karen Kozachyn, and unanimously approved.

Remarks from County Council Chair, Dr. Monica Taylor:

- Dr Taylor gave an update on the Crozer Hospital system. A receiver is in place, and they are looking for a viable plan.
- The planning department is instituting a “Vision Zero” program with a goal of zero traffic fatalities. Plans will be curated for each municipality.
- With the FIFA World Cup coming in 2026, Delaware County is working with Philadelphia to provide practice and training sessions at Subaru Park. Lots of excitement coming to the area.

Director’s Report, Kate McGeever:

- Kate reported how DCWDB is responding to recent Executive Orders:
 - DCWDB responded to Executive Order on Diversity, Equity, and Inclusion by removing specific language from grant narratives. The changes have been approved and we are in compliance.
 - The federal freeze on funding was short-lived but did raise awareness of possible vulnerabilities. A bi-weekly drawdown process of funds was offered to contractors.
 - Many federal worker firings have occurred in Philadelphia with 400 of them from the IRS. Rapid Response tactics are prepared and ready to offer local support. Per the

Department of Labor & Industry virtual Rapid Response efforts are being set up to reach a wider range of people affected.

- WIOA fiscal goals were shared by Dawn Berardinelli.
 - The report begins on page 8 of the board book and Dawn provided tips on how to interpret the information.
 - Some providers were off to a slow start with invoicing but all are in compliance now. Everything is being invested back into the program.

Annual PA CareerLink® Partners Reports:

- Colleen Duran, Title II:
 - After 50+ years in business, DCLC is rebranding as *Delco Literacy*. Serving adults in the community by helping them reach their goals, Delco Literacy is grateful for program partners.
 - Page 16 of the board book analysis has programs either hitting or surpassing their marks.
 - April 24, 2025 Delco Literacy is hosting a birthday bash fundraiser at Harrah's Casino.
- Mike Dopkin, Title III:
 - UC program at PA CareerLink® locations will begin to identify recipients who will exhaust their benefits before finding a job. RESEA list will be handled by the new supervisor for that area.
 - Community outreach will be promoted heavily.
 - Funded by the Department of Labor & Industry, vital records and birth certificates services can be requested for PA CareerLink® events.
- Shanae Stallworth, Title IV:
 - OVR covers all four collar counties, and the report begins on page 21 of the board book. In addition to providing an overview of their referral process, OVR offers counselling and guidance, treating each customer as unique and catering to their abilities.
- Shenika Slowe, SCESP/Maturity Works:
 - This program covers all of Delaware County. Their goal is to offer second career training opportunities for aged 55+. The target is to secure permanent employment within 18 months.

Board Committee Reports:

- Eric Bennung, Employer Engagement Committee:
 - Report begins on page 33. Success stories are shared and encouraged.
 - THE BST contract is up for renewal this spring.
- Cathy Cardillo, Youth Committee:
 - See page 44 of the board book for reports.
 - Special recognition to Jane Buchanan for her 40+ years of assisting youth. The Buchannan's are moving out of the area but will continue to work remotely.
- Bill Tyson, Planning Committee:
 - Information on the WIOA 2025-28 Delaware County Local Plan and the Southeast PA Regional Plan begins on page 54. Please take the opportunity to review these plans.
- Kate McGeever, Service Delivery Committee:
 - Programs are all on track. Some new board members have joined this committee.

Committee Call to Action: Vice-chair Cathy Cardillo announced the new bylaws will allow non-board members on committees. A schedule of all meetings and times is on page 65 of the board book. Please share this information within your organization.

PA CareerLink® Report:

- Kaylynn Hamilton, One-Stop Operator:
 - Extended an invitation to visit a PA CareerLink® location.
 - Digital intake will become a priority moving forward. Using the tools the state offers will help capture this vital information.
- Darrell Thompson, Site Administrator, Chester:
 - A social media platform will be used more diligently to obtain higher visibility, promoting PA CareerLink® locations and services.
- Melinda Hines, Site Administrator, Media:
 - Site data results on successes begin on page 61 of the board book.
 - Outreach efforts are highlighted on page 63 with an emphasis on programs offered to local school guidance counselors.

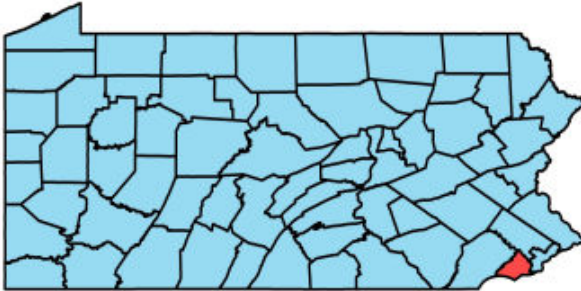
Meeting Adjourned:

- Motion made by Adam Gattuso at 10:00am to adjourn. Seconded by Shanae Stallworth.

Minutes submitted by: *Cathy Baselice*

Delaware County Profile

April 2025



Due to BLS methodological changes and conversions to the 2020 Census-based area delineations, seasonally adjusted substate area LAUS data are not available until further notice.

2023 Population		
Demographic	County	PA
Total Population	576,195	12,986,518
Female	297,125	6,585,606
Male	279,070	6,400,912
Population by Race		
White	64.5%	75.8%
Black	22.0%	10.7%
Other	11.2%	10.0%
Hispanic Origin (all races)	4.8%	8.4%
Population by Age		
Ages 0 to 17	22.1%	20.6%
Ages 18 to 24	9.7%	8.9%
Ages 25 to 34	12.8%	13.0%
Ages 35 to 44	12.9%	12.3%
Ages 45 to 54	12.0%	12.2%
Ages 55 to 64	13.5%	13.9%
Ages 65 to 74	10.1%	11.2%
Ages 75 and Older	6.9%	7.9%
Median Age	39.0	40.9

Source: U.S. Census 5 Year Estimate 2019-2023 (Tables: DP05 and B01001)

Online Job Postings	County	PA
February 2025	9,456	235,805
February 2024	8,436	205,673
Annual Percent Change	12.1%	14.7%
Annual Volume Change	1,020	30,132

Source: The Conference Board - LightCast - Help Wanted OnLine™

2023 Veterans	County	PA
Total Veterans	22,657	656,112
Veteran Median Income	\$54,211	\$48,257
Non-Veteran Median Income	\$44,611	\$39,875
Veteran Unemployment Rate	4.3%	3.9%
Non-Veteran Unemployment Rate	7.0%	5.3%

Source: U.S. Census 5 Year Estimate 2019-2023 (Table: S2101)

2023 Resident Income	County	PA
Per Capita Income	\$83,368	\$68,945
Total Personal Income (in thousands)	\$48,080,038	\$893,649,165
Total Earnings (in thousands)	\$29,448,884	\$538,362,363
Total Dividends/Interest/Rent (in thousands)	\$10,319,197	\$167,613,070
Total Transfer Payments (in thousands)	\$8,311,957	\$187,673,732

Source: Bureau of Economic Analysis

Local Area Unemployment Statistics		
February	2025	2024
Unemployment Rate	3.8%	3.3%
Labor Force	303,200	306,200
Employed	291,600	296,000
Unemployed	11,600	10,200

Notes: Current month's data are preliminary. Data are not seasonally adjusted.

Unemployment Compensation Exhaustees				
Mar 2024 to Feb 2025	Volume		Percent of Total	
Pre-UC Industry	County	PA	County	PA
Natural Resources and Mining	0	650	0.0%	1.0%
Construction	320	7,370	9.5%	10.0%
Manufacturing	210	8,510	6.0%	11.5%
Trade, Transportation, and Utilities	580	14,140	17.0%	19.5%
Information	80	1,610	2.5%	2.0%
Financial Activities	220	4,240	6.5%	6.0%
Professional and Business Services	730	14,810	21.5%	20.5%
Education and Health Service	730	11,800	21.5%	16.0%
Leisure and Hospitality	280	5,670	8.5%	8.0%
Other Services	100	2,000	3.0%	2.5%
Public Administration	110	1,590	3.5%	2.0%
Unclassified Industry	10	370	0.5%	0.5%
Total	3,370	72,760	100%	100%

Note: Percentages less than 0.5% will be displayed as 0.0%.
Source: Pennsylvania Unemployment Compensation System

Top 10 Employers by Employment in Q3 of 2024
Villanova University
The Boeing Company
Delaware County
Wawa Inc
United Parcel Service Inc
Prospect CCMC LLC
SAP of America Inc
Federal Government
Giant Food Stores LLC
Upper Darby School District

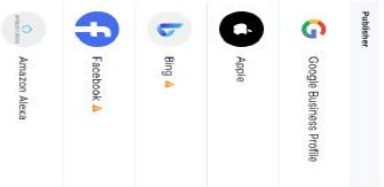
Source: Quarterly Census of Employment and Wages

Center for Workforce Information & Analysis



A proud partner of the American Job Center network

- Local SEO**
- Performance**
- PA CareerLink shows up in over 68 listings with the top 5 showing up here:

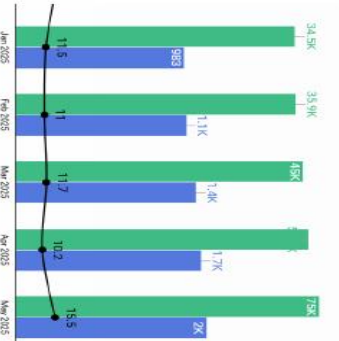


SEO & Website Results Jan-May 2025

Past 6 Months Highlights

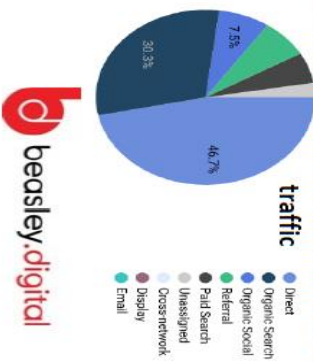
- 103% increase in impressions YoY = significant rise in your brand in the search engine results page
- 103% growth in clicks YoY = highest in a year! Your content is not only being seen but is also compelling for users to act
- 1,526 conversions in 5 months,, 88.6% increase from prior 5 months
- 9,593 sessions on the site, 122% increase over prior 5 months!
- 6,436 New users, which shows fresh audiences seeing your brand (up 97.2% from Prior 5 months)

Highest impressions and clicks in a year
Every month starting in January was the highest ever



Conversion Generation

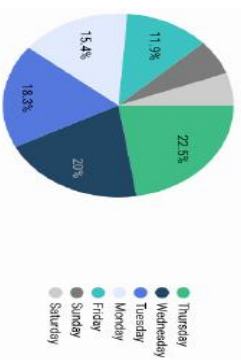
Crozer traffic significantly helped, but Outreach efforts resulted in over 75% of traffic



ORGANIC SEO Top Keywords By Position

Query	Average Position
1. job fairs delaware county	1.22
2. pa careerlink delaware county	1.31
3. delaware county careerlink	1.37
4. careerlink delaware county	1.54
5. careerlink delaware county pa	1.63
6. free summer camps in delaware county pa	1.74
7. jobs for people with felonies	1.8
8. what is the value of work for teenagers?	1.87
9. what is the value of work for teenagers?	1.95
10. jobs for convicted felons	2.55
11. pa career link	2.8
12. delcjobs	2.87

CONVERSION DAYS OF THE WEEK



Crozer Health System Closure

CROZER JOB AND RESOURCE FAIR



RAPID RESPONSE



CROZER HEALTH TRANSITION CENTER

by **Pennsylvania
CareerLink™**
Delaware County

A proud partner of the American Job Center network

WE'RE HERE TO HELP

Crozer Update as of 6/2:

- 3,000 Crozer workers subject to WARN Notice
- +/- 500 workers still employed
- 1,738 Crozer workers have applied for unemployment compensation(UC)
- 1,315 UC applicants live in Delaware County
- +/- 1,000 job seekers attended the May 13 Job Fair
- 225 Employers and Community Resources registered for the May 13 Job Fair
- 349 have attended a rapid response info session
- 258 Delco workers attended a rapid response info session
- 327 visits were made to the Crozer Transition Center
- 207 individuals visited the Crozer Transition Center
- 164 visits to the Crozer Transition Center were for UC
- 141 visits to the Crozer Transition Center were for resume help

The most common challenges workers present are:

- Long time since last resume, interview, job search
- Concern about traveling longer distances for a new job
- Rusty computer skills
- Stress/Mental Health

Upcoming Workforce Activities:

- Weekly hiring events at the Crozer Transition Center
- Schedule and publicize workshops on common challenges, Pennie, etc
- Continue to collect hiring data from the 5/13 job fair

PA CareerLink® Delaware County Outreach Campaign Recap

Campaign Objective:

In response to the Crozer Health layoffs, PA CareerLink® Delaware County launched a rapid outreach campaign to support displaced workers with access to jobs, training, and career services.

Outreach Effectiveness:

- Over 63,000 total website sessions from April 14 to May 19
- 8,000+ sessions directly driven by media outreach
- High engagement from Facebook and streaming media sources

Job & Resource Fair Success:

- 1,000+ job seekers attended on May 13 at Subaru Park
- 225 employers and 25 community partners present
- On-the-spot hiring and hundreds placed in hiring pipelines
- Covered by 4 local TV news stations and praised at the state level

Digital Infrastructure:

- All traffic directed to a custom Crozer landing page on PACareerLinkDelco.org
- Page updated daily and served as the central registration point for job seekers and employers

Rapid Response & Transition Center Outcomes:

- Rapid Response meeting attendance grew
- Steady increase in visits to the Transition Center since its May 5 opening

Looking Ahead:

- Expanded outreach support through June 30 includes Google SEM and general workforce promotion across Delaware County

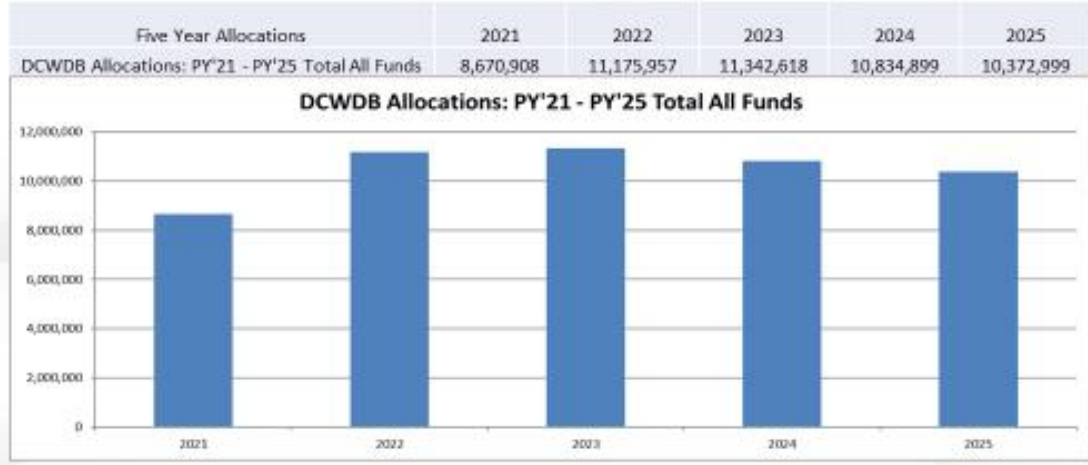


Budget Recommendation 2025-26

- Past allocations and spending strategies
- Changes in the Federal context
- Current recommendation
- Future strategy



Past allocations and spending strategies





Past allocations and spending strategies

Year	Adult	Carried to 2nd Year	Dislocated Worker	Carried to 2nd Year	Youth	Carried to 2nd Year	WIOA Total Carried t 2nd Year	Percentage of WIOA Total Carried to 2nd Year
PY 20	896,884	340,171	1,052,270	1,052,264	1,047,681	1,047,681	2,440,116	81%
PY 21	1,227,197	439,525	1,287,318	1,244,362	1,297,267	917,735	2,601,621	68%
PY 22	1,281,388	676,480	1,127,116	867,416	1,459,503	894,802	2,438,698	63%
PY 23	1,447,836	636,291	1,765,400	1,319,526	1,640,965	981,231	2,937,047	61%
PY 24	1,431,020	633,629	1,331,064	939,717	1,614,414	850,000	2,423,346	55%
PY 25 Proposed	1,320,835	(80,168)	1,251,276	693,753	1,464,455	7,205	620,790	15%



Changes in the
Federal context

Proposed WIOA Re-authorization included a requirement that 32% of A/DW allocation be spent on training.

Funds that are not used in a timely manner are subject to claw back.



Current recommendations:
 1. Increase allocation for Training
 2. Reduce 2nd year carryover from \$3m to \$860k

Code/Providers	CONTRACT #	Funding Source	Projected Balance as of 6/30/25	FY 25 Allocation	Contract Totals	Unexpended
		TANF				
	095243001		\$ 587,172.00	\$ 1,057,379.26		
Be Proud Intern					\$ 231,816.00	
Chester Educ					\$ 510,801.43	
DCUJ					\$ 168,818.52	
ESOI					\$ 135,894.00	
Upper Darby					\$ 214,796.01	
In House Cost					\$ 50,000.00	
Administration Cost					\$ 108,737.93	
		Total	\$ 587,172.00	\$ 1,057,379.26	\$ 1,417,823.89	\$ 236,727.57
		Adult				
	PY24-2	095243001	\$ 688,629.84	\$ 1,320,894.74		
Business Interface					\$ 154,348.50	
DOCC Training					\$ 328,952.20	
DDLC					\$ 72,823.24	
ESOI Career Service					\$ 157,276.67	
ESOI Re-Entry					\$ 889,387.00	
ISA-C					\$ 400,000.00	
OITS					\$ 15,000.00	
RSAB					\$ 254,759.83	
In House Cost					\$ 150,000.00	
Administration Cost					\$ 132,083.47	
		TOTAL	\$ 688,629.84	\$ 1,320,894.74	\$ 2,094,691.90	\$ (80,167.82)
		Dislocated Worker				
	PY24-2	095243001	\$ 909,717.07	\$ 1,251,275.73		
Business Interface					\$ 154,348.50	
DOCC Training					\$ 328,952.20	
DDLC					\$ 72,823.24	
ESOI Career Service					\$ 134,840.00	
ISA-C					\$ 400,000.00	
OITS					\$ 15,000.00	
RSAB					\$ 180,147.71	
In House Cost					\$ 100,000.00	
Administration Cost					\$ 125,127.57	
		Total	\$ 909,717.07	\$ 1,251,275.73	\$ 1,487,240.22	\$ 690,752.59
		Youth				
	PY24	095243001	\$ 850,000.00	\$ 1,464,455.16		
Chester Education					\$ 500,000.00	
CAA					\$ 381,277.00	
DCUJ					\$ 472,119.00	
ESOI					\$ 574,490.00	
RSAB					\$ 132,918.17	
In House Cost					\$ 100,000.00	
Administration Cost					\$ 146,445.52	
		Total	\$ 850,000.00	\$ 1,464,455.16	\$ 2,307,249.69	\$ 7,205.47
		Total	\$ 3,020,518.41	\$ 5,092,944.89	\$ 7,296,945.50	\$ 857,517.80

Future strategy

For 2026-27, re-evaluate the balance between Career Services and Training Services.

In spring 2026 procurement of Career Service, allocate contracts to adapt to new requirements.

2025-26 Budget (Vote Needed)

DCWDB Program Year '25 Budget	WIOA Adult	WIOA Dislocated Worker	WIOA Youth	TANF Youth	EARN	Bussiness Education Partnership	**Rapid Response (Crozer)	Industry Partnership VETS	Industry Partnership EMS	***Department of Labor	****Apprentice	Total
Allocations	1,320,835	1,251,276	1,464,455	1,057,379	3,799,547	123,550	250,000	375,000	200,000	477,646	53,311	10,372,999
Administration Costs	132,083	125,128	146,446	105,738	287,296	0	0	0	0	0	0	796,691
Program Costs	150,000	100,000	100,000	50,000	301,352	0	0	0	0	0	0	701,352
Available for Contracts, ITA's, OJT's Incumberwoker RSAB	1,038,751	1,026,148	1,218,010	901,641	3,210,899	123,550	250,000	375,000	200,000	477,646	53,311	8,874,956
** Funds Received in PY 24 goes until September 2025												
*** Funds Received in PY 2022 goes until December 2025												
**** Funds Received in PY 2023 goes until June 2026												

2025-26 Contracts (Vote Needed)

Contractor Need Board Approval for these contracts for PY 25	Service	Amount Funding
WIOA Adult, and Dislocated Worker Funds		
Business InterFace, LLC	Career Services	308,879.00
DELCO Literacy	Career Services - Immigrants & General	145,646.28
Delaware County Community College	Training	657,904.40
Educational Data System Inc.	Career Services	269,680.00
Educational Data System Inc.	Career Services - Reentry	369,387.00
WIOA Youth Funds		
Community Action Agency of Delaware County	Out-of-School Youth (WIOA)	381,277.00
Chester Education Foundation	Out-of-School Youth (WIOA)	500,000.00
Delaware County Intermediate Unit	Out-of-School Youth (WIOA)	472,119.00
Educational Data System Inc.	Out-of-School Youth (WIOA)	574,490.00
TANF Employment Advancement Retention Network		
Business InterFace, LLC	Career Services	854,898.08
Educational Data System Inc.	Career Services	2,064,694.00
TANF Youth Funds		
Chester Education Foundation	In-School Youth (TANF)	510,801.43
Delaware County Intermediate Unit	In-School Youth (TANF)	168,818.32
Educational Data System Inc.	In School Youth Program (TANF)	135,894.23
Administration/Program/Shared Funds		
Beasley Media Group	Website Development and Maintenance	122,804.00
Delaware County Community College	PA CareerLink Administration	230,092.00
Educational Data System Inc.	Business Service Team, Employer Engagement	471,830.00
Educational Data System Inc.	PA CareerLink Administration	273,983.60
KayLynn Hamilton	One Stop Operator	60,000.00
Total Amount (all funding streams) PY 25 for approval		8,573,198
Contracts That were approved prior but are in the total budget		
	Service	Contracted Amount
Rapid Response (Crozer)		
Beasley Media Group	Outreach	35,837.51
Bucks County	WOW Mobile CareerLink Van	6,000.00
Educational Data System Inc.	Transition Center	208,162.49
Educational Data System Inc.	Job Fair	6,000.00
TANF Summer Youth Funds 1/1/25-12/31/25		
Be Proud Foundation	Local Internship Program	175,673.00
Upper Darby Police Department	Participant Leadership & Occupational Training	214,756.01
BEP Grant 9/1/24-6/30/26		
Delaware County Chamber	Oversite	65,000.00
Delaware County College	Summer Camp	35,000.00
Pathways Home Prison Grant 7/1/22-12/31/26		
EDSI First Steps Prison	First Step Program	477,646.00
EMS Grants 3/1/24-9/30/25		
PERCH	Participant Leadership & Occupational Training	87,225.00
Good Fellowship	EMS Training	20,400.00
Emergency Training Center	EMT Training	84,148.24
Veterans Grants 4/1/24-11/30/26		
Delaware County Office Of Veterans Affairs	Oversite, Career Services, Supported Services	375,000.00
Total Amount (all funding streams)		1,415,848
Grand Total Amount (all funding streams)		9,989,047

Employer Engagement Committee Update

Delaware County Workforce Development Board
Employer Engagement Committee
Tuesday, June 3, 9am

[Join the meeting now](#)

Agenda and Report

Agenda

Minutes from Employer Engagement Committee Meeting Minutes Thursday, February 27	20
Procurement of Business Services 2025-2029	21
Success Stories	22
BST Activities Report	24
BEP Grant - Activities & Achievements PY24 Q3	29
Collar Counties EMS Industry Partnership PY24 Q3	30
Apprenticeship Building America Grant PY24 Q3	30
Cultivating Business & Higher Ed	31

2025 Employer Engagement Committee Meeting Dates

Tuesday, August 26, 9am via Teams
Tuesday, December 2, 9am via Teams

Minutes from Employer Engagement Committee Meeting Minutes Thursday, February 27

Delaware County Workforce Development Board
Employer Engagement Committee Meeting Minutes
Thursday, February 27, 9:30am via Teams
Committee Attendance: Trish McFarland, Laura Goodrich-Cairns, Donna Tutak (staff), Allison Barksdale (staff), Kate McGeever (staff)

BST Activities Report

Allison Barksdale reviewed the BST Activities Report, highlighting that EDSI is generally on track to reach annual performance goals but is a bit weak in registering new employers. Trish McFarland added that EDSI regularly attends employer events hosted by the Chamber of Commerce. Kate McGeever shared that though match meetings have not resulted in hires, they are a best practice adopted from another board. Allison said that the BST contract will be up for renewal/competition this spring.

BEP Grant - Activities & Achievements PY24 Q2

Allison Barksdale described the new “Beyond the Classroom” career awareness event, which will be open to six high schools with high rates of free/reduce lunch eligible students. The group discussed strategies to recruit employers that are open to hiring workers under 18. The other grant activities are going well and have already met several performance benchmarks for the grant.

Collar Counties EMS Industry Partnership PY24 Q2

Allison Barksdale reviewed the Q2 report and highlighted the EMT training with Crozer.

Apprenticeship Building America Grant PY24 Q2

Donna Tutak reviewed the Q2 report. She encouraged committee members to share information about any registered apprenticeships in Delaware County.

Allison Barksdale will share an updated flyer about the March job fair.

Procurement of Business Services 2025-2029 (Vote Needed)

Procurement Timeline

Draft the BST RFP during February
Public notice March 27-30, 2025
Release RFP on website March 31, 2025
Bidder's Conference April 4 at 1pm
Proposals due May 12 at 5pm
Review meeting May 21
On Granicus- May 26, 2025
Board- Biz Services meeting Tuesday, June 3, 9am via Teams
County Council Tuesday, June 3, noon
Full Board June 12, 2025
Notify contractors June 13, 2025
Start date for contract July 1, 2025

DCWDB received:

Business Interface for \$594,406.65
EDSI for \$471,830

The review committee recommends awarding EDSI a contract for \$471,830 for PY25-28.

Success Stories

January 2025 – Choice Party Linens

Choice Party Linens was founded in 1991 and has grown into a leading supplier of high-quality table linens and chair covers for event professionals across the nation. The company's success is built on its commitment to excellence, teamwork, and sustainability. Employees take pride in being part of a trusted brand that helps create unforgettable events while prioritizing eco-friendly practices. Choice Party Linens is more than a workplace; it is a community that values collaboration and innovation at every level within the entertainment and hospitality industries.

Choice Party Linens' strong focus on work-life balance, are exemplified through professional development opportunities to flexible scheduling. The company ensures this support so that team members can achieve their personal and professional goals by investing heavily in its employees' growth and well-being.

For over 30 years, Choice Party Linens has remained dedicated to empowering its employees while providing unparalleled service to its clients. This culture of expansion and support was highlighted in October 2024 when a PA CareerLink job seeker was hired as a Delivery Driver. Currently, they are excelling in their new role, learning, and progressing within the company, exemplifying the opportunities available for growth and success at Choice Party Linens.

February 2025 – WIS International

WIS International, with over 70 years of experience, is a leading global expert in inventory management, data collection, and technology innovation. The company boasts a workforce of more than 20,000 employees across 200 offices, serving over 3,500 clients worldwide. WIS International's mission is to serve as a valued strategic partner for leading retailers and manufacturers by providing outstanding people, processes, and technology solutions. The company's core values include Service, Pride, Integrity, Results, Innovation, and Teamwork.

WIS provides retail solutions that assist with chain-wide resets, remodels, new store setups, and store closings. They offer comprehensive inventory solutions, including physical inventory counting services for retail, healthcare, manufacturing, warehouses, and specialty sectors. Additionally, WIS International emphasizes on-the-job paid training, bonuses, promotional opportunities, and a commitment to safe work environments. is a diverse workspace for dedicated individuals that are passionate about the retail industry's inventory management operation. They welcome bilingual employees and offer job site shuttle services to ensure that their employees can get to the job site even if it is outside of their normal commuting abilities.

Customers rely on WIS to count their business inventory in an efficient, accurate and professional manner. As the face of WIS, they depend on their staff to uphold the company's

Core Values. Since December 2024, WIS International has sent over 12 job offers and hired approximately 8 job seekers from the PA CareerLink® network.

March 2025 – GMW Construction

GMW Construction, established in 2016 by Gregory Webster, has rapidly grown into a distinguished construction firm known for its commitment to safety, quality, and stability. With a foundation built on Gregory's early experiences in Jamaica, where he honed his carpentry skills and entrepreneurial spirit, the company embodies a legacy of hard work and integrity. GMW Construction's mission is to assist clients in dreaming, planning, and transforming their visions into reality, maintaining the highest standards of safety and quality across all projects. The company's rigorous hiring process ensures that every team member and subcontractor uphold these values, contributing to GMW's reputation as an unmatched leader in the construction industry.

Over the years, GMW Construction has expanded to include residential and commercial projects, earning certifications in carpentry, tiling, painting, masonry, and lead and asbestos abatement. The company's dedication to excellence is further demonstrated by its participation in the SBA's 8(a) Federal Program since July 2022, enabling growth within federal government projects and contributing to community employment opportunities.

In addition to construction services, GMW has diversified by launching two new divisions: Janitorial Cleaning in 2019 and Highway CADD (Computer Aided Design and Drafting) in 2022. To support their company's growth, GMW is actively recruiting individuals from the community, focusing on unemployed, low-income, and re-entry candidates, offering competitive compensation that reflects individual skills and contributions.

GMW Construction recently hired 2 young men that recently graduated from the Carpentry Pre-Apprenticeship program facilitated by EDSI. They were hired through the assistance of the PA CareerLink® Youth Work Experience program, overseen by the Business Services Team. To add to their professional background, this program allows work-ready individuals to gain needed and valuable work experience in their respective industries.

BST Activities Report

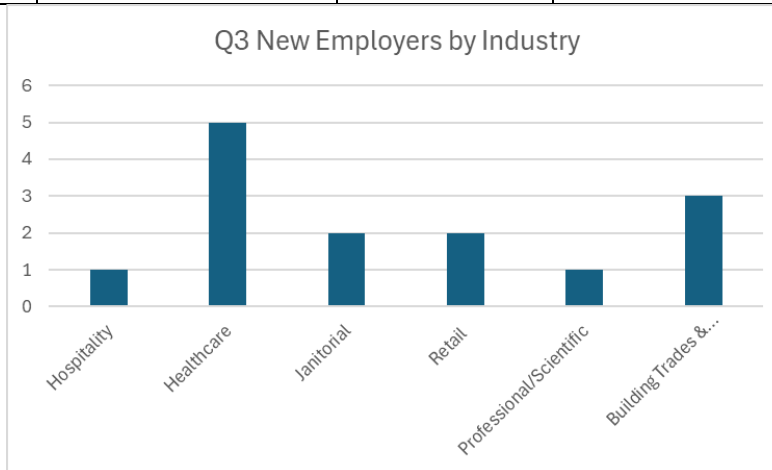
Q3 New Employers Approved: 21

Q3 Job Postings: 1,275

	Enrollment Date	Employer Name	Employer Zip Code
1	1/9/2025	Ryze Credits, LLC	19702
2	1/21/2025	Elite Management Janitorial Services, S-Corp	19070
3	1/24/2025	JBH Business Services LLC- Springfield	19064
4	1/27/2025	Brandywine Periodontics, LLC	19342
5	1/28/2025	Sevaa Home Health LLC	19064
6	1/29/2025	Hobbs & Company Inc	19061
7	1/30/2025	Servpro of Central Delaware County, Servpro of Media	19033
8	2/5/2025	NLS Home Health Care	19013
9	2/5/2025	Sagets Formal Wear	19026
10	2/6/2025	Howlins LLC	19013
11	2/10/2025	Gorgeously Clean	19312
12	2/12/2025	Senior Community Services	19033
13	2/17/2025	ZIZZA HIGHWAY SERVICES LLC	19342
14	2/20/2025	Adonai Care In Home LLC	19013
15	2/23/2025	Mural Health Technologies Inc	19312
16	3/11/2025	N8RDS FAMILY KITCHEN LLC	19013

17	3/12/2025	Your Eye Associates	19342
18	3/13/2025	Trinity Health at Home	19064
19	3/17/2025	Alivia Analytics	19073
20	3/18/2025	Jay & Jae Enterprise LLC	19013
21	3/27/2025	Tredyffrin Township	19312

	<u>Re-engaged Approval Date</u>				
1	2/5/2025	Values Into Action	Julie Corredato	484-554-0356	juliec@viapa.org
2	2/11/2025	Federation Early Learning Services	Amy McCuen	215-676-7550 ext. 126	amccuen@FELSkids.org
3	2/10/2025	Middletown Montessori School	Susan Finan	484-574-0423	middletownmontessorischool@gmail.com
4	2/24/2025	Defensive Driving Academy	Jenn Briddes	610-353-2047	jbriddes@thedefensivedrivingacademy.com
5	3/24/2025	LA Taco Bistro	Kasai A. Smith	484-478-3518	kasaiariym@gmail.com
6	3/25/2025	Chester Boys and Girls Club	Titus Robinson	610-874-1237	boysgirlsclubchester@gmail.com



Business Service Events (In-Person and Virtual)

Hiring Events Hosted by BST

<u>Event Date</u>	<u>Event Title</u>	<u>Employer</u>	<u>Job Seeker Attendance</u>	<u>Hired</u>
1/7/2025	WIS International	1	12	1
1/14/2025	SCI Chester	1	4	0
1/15/2025	Med-Metrix	1	3	0

1/28/2025	Always Best Care Senior Services	1	15	0
1/29/2025	Always Best Care Senior Services	1	7	0
3/6/2025	SCI Chester	1	2	Pending
3/27/2025	Spring Hiring Event	68	312	5 To Date

Networking Events Attended

<u>Event Date</u>	<u>Event Title & Host</u>	<u>Employers</u>	<u>Impact</u>
1/9/2025	CTC Featured Employer/ Community Resource - The Foundation of Delaware County	10 employers present	Spoke about PACL employer services available to attendees
2/13/2025	Delco Meets 4 Business - Delaware County Chamber	30 employers attended	Networked with employers and discussed PACL Business Services to at least 10- 12 local employers Followed up with employers that we connected with to share program flyers and information via email.
3/12/2025	Rep. Gina H. Curry	15 employers and community partners	Networked with community partners who may be suitable hosts for PWE. Followed up with employers and scheduled meetings about program offerings.
3/13/2025	CTC Featured Employer/ Community Resource - Hopeworks	*15 - 18 meeting participants	Represented PACL and learned about issues impacting the community
3/20/2025	DCCC - Allied Health and Nursing Career Fair	18 employers in attendance	Connected with 10 employers and discussed upcoming PACL job fairs in April & May

Professional Development/Industry Partnership

<u>Date</u>	<u>Event Title & IP</u>	<u>Employer Hosted/Presented</u>	<u>Impact</u>
1/27/2025	Workforce GPS: Wagner-Peyser: Emphasizing the Best in Employment Services	Webinar	Professional Development: Claudia Rodriguez and about 100 American Job Center Network partners across the country attended
2/11/2025	EMS Partnership Meeting	Collar Counties EMS IP (DCWDB Host)	Meeting included leadership from local EMS employers, WDB staff and BST representatives from the Collar Counties. Identified and discussed trends in the industry around hiring and retention, with a presentation from VMSC on work/life balance.
2/20/2025	Hospitality & Entertainment Meeting	H&EIP Meeting (H&EIP, PhilaWorks)	Discussed culinary apprenticeships and upcoming events in the area, also highlighted Drexel's Hosp. and workforce training program
2/24/2025	Scam Prevention Training	Staff Training	All BST (5 staff members)
3/24/2025	OVR Title 1 Training	Staff Training	All BST (5 staff members, 432 total attendees) Discussed TANF, WOTC, and Veteran's programs. OVR explained what they do and how they support the community.
3/18/2025	EDSI - Values in Action	UKG Training - HR Compliance Training Course	BST Staff attended and completed the training
3/17/2025	EDSI - Social Awareness	UKG Training - DEI Training Course	BST Staff attended and completed the training
3/19/2025	The Fundamentals of Leadership - Embracing the Basics: The What and Why	EDSI Leader Summit	Nicole Cowan attended, received certificate of completion through EDSI You

Match Meeting (Employers: # of employers featured with open positions – Contractor: providers that submitted candidates for matching, N/A means no submissions that week)

<u>Dates</u>	<u>Employers Presented</u>	<u>Contractor Submissions</u>	<u>Status</u>
1/3/2025	5	N/A	N/A
1/10/2025	5	BWPO (Career Services)	Position provided
1/17/2025	6	N/A	N/A
1/24/2025	5	BWPO	Provided positions
1/31/2025	6	EDSI Opioid	Provided positions
2/7/2025	5	BWPO (RESEA)	Positions provided
2/14/2025	5	N/A	N/A
2/21/2025	6	BWPO (Career Services)	Positions provided
2/28/2025	7	N/A	N/A
3/7/2025	6	EDSI OPIOID	Positions provided
3/14/2025	6	BWPO (Career Services)	Positions provided
3/21/2025	5	EDSI OPIOID	Positions provided
3/28/2025		Meeting Cancelled due to Job Fair on 3/27/25	

BEP Grant - Activities & Achievements PY24 Q3

- During Q3, planning continued for the inaugural event we have organized to better engage high school students, **Beyond the Classroom: A Career Discovery Day**. This event will provide high school youth with career exposure, career pathways information, and some opportunities for summer and part-time work. Due to space limitations, 26 employers were invited and 8 schools with an anticipated attendance of 200+ students. The Chamber of Commerce had played a significant role in helping with this event, including getting the businesses to participate, helping with the student event guide, and securing refreshments. The event will take place on May 2nd.
- During Q3, we hosted three employer events during PA CareerLink® After Hours, a time set aside for youth.
 - **HomeWell Healthcare** (a healthcare franchise) – the owner spoke about healthcare careers and entrepreneurship – 17 youth attended
 - **UPS, Think Outside the Box** (2 events) – Edessa Snyder spoke about how UPS is embracing the careers of the future with emerging technology – 20 youth attended
- There were no professional development workshops for educators held in this quarter.
- Due to personnel changes at the high schools in Chester, we have not been able to schedule any worksite tours or job shadowing events for students.
- DCCC Summer Camp opened enrollment in February. Through the BEP grant 30-35 scholarships will be made available for middle school age children to attend occupational skills camp.

Activities Recap	Progress toward Goals
Workshops and worksite tours (youth)	187 youth reached to date (Goal is 100)
Building Bright Futures Workshop (educators)	145 teachers reached to date (Goal is 50)

Collar Counties EMS Industry Partnership PY24 Q3

The current list of EMS companies participating in the IP remains at 26, one more than our goal of 25.

The Industry Partnership is currently supporting one training cohort for new EMTs. The training for this class of 24 new recruits is still expected to complete in June. Despite the closure of the Crozer Healthcare System, training is continuing to date.

We have also received a request to train current employees (Incumbent Worker Training). We are awaiting a formal proposal from Good Fellowship, expected in Q4.

During Q3, our regular IP meeting was held on February 11th. This meeting included a presentation from our newest employer member partner, VMSC. In our initial survey of employers, we learned that work/life balance was a key challenge in the EMS world, impacting their highest priorities (recruitment and retention). VMSC shared some of their successful strategies, which includes having a chaplain on staff. This meeting was well attended with great participation.

The meeting on April 8th (Q4) was also well attended with a focus on the Crozer Healthcare System update as of that time. Additional updates were provided about training, the EMT Apprenticeship, and planned outreach by the Business Services Teams in each member county.

The next IP meeting is scheduled for June 10th. The EMS contract was originally scheduled to end June 30, 2025, but a request for a one-year extension to June 2026 is pending approval by PA L&I.

Apprenticeship Building America Grant PY24 Q3

Highlight of Quarterly Apprenticeship being prepared for the Council soon

- Upper Darby School District – Teacher Apprenticeship
- Mainline Health- EMT program

Apprentice enrolled – 8

Grant enrollment to date – 8

Employer: Oliver Heating and Cooling


Pre Apprenticeship – 0

Grant enrollment to date – 62

Providers Garage 82
 Urban Media Literacy

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CULTIVATING SYNERGY BETWEEN THE BUSINESS COMMUNITY & HIGHER EDUCATION INSTITUTIONS OF DELAWARE COUNTY



**LEARN HOW TO BUILD PARTNERSHIPS & INTERNSHIP PROGRAMS WITHIN
YOUR BUSINESS!**

**10
JUNE** | **WILLIAMSON COLLEGE OF
THE TRADES**
8:30 AM - 10:30 AM

**WITH 320 ENROLLED STUDENTS AND A STRONG ALUMNI NETWORK THAT ARE ENGAGED IN
CARPENTRY, ELECTRIC, MACHINERY, MASONRY, MACHINE TOOL, AND POWER PLANT
TECHNOLOGY, LEARN HOW YOUR COMPANY COULD BENEFIT FROM A RELATIONSHIP WITH
WILLIAMSON COLLEGE OF THE TRADES.**

  Delaware County
Economic Development
Corporation  Delaware County
Chamber of Commerce
Driving Business Forward

Youth Committee Update

Delaware County Workforce Development Board
Youth Committee

Thursday, May 29, 2025, 9:00 am

[Join the meeting now](#)

Agenda and Report

Youth Committee Minutes Feb 29, 2025

OSY Training Policy Update

2024-25 Q3 Program Performance

Business and Education Partnership

ARPA Summer Camp

TANF YDP Update

Connecting Delco Businesses to Higher Ed

2025 Youth Committee Meeting Dates:

Thursday, August 28, 9 am via Teams

Thursday, November 20, 9 am via Teams

Success Story

EDSI's Out-of-School Youth Program Success

Aydin Diaby is a 20-year-old high school graduate from Upper Darby, Pennsylvania. Aydin lives in a busy family. His mother is a home health aide, and his father works as an HVAC installer. He has a love for craft building, and making models of ships out of wood, metal, and paper. He knew after graduating from high school in 2023 that he wanted to learn a trade. Aydin enrolled at the Delaware County Community College and received a Certificate of Competency in Welding Technology.

While at college, Aydin learned about welding different types of metal and many angles. He wished to take his newly earned certificate and get an entry level welding job but found this hard to do. He heard back from a few positions and even completed an interview but did not receive any offers. Most employers cited Aydin's lack of experience as the reason why he wasn't brought onboard. It was tricky for him, reconciling the fact that he was both well-qualified for a job but hindered by the fact that he had no formal work experience. He decided to contact EDSI and enroll in the Out-of-School Youth program at the PA CareerLink in Chester.

Aydin received job coaching, resume-building, and guidance on how to search for careers and market himself as a candidate. He was able to build his interviewing skills, navigate social media in a professional setting, and get professional headshots. He was also able to connect with members of the business services and On-the-Job-Training teams about the many connections they had in the field of welding. After a few more applications, interviews, and practical exams, Aydin was finally able to get a good entry level welding job. He is working as a welder for Wesco Industrial Products LLC in North Wales, Pennsylvania. He reports five days a week to help construct hand trucks, lift equipment, and many other products. He is happy to have landed this job and is grateful for these services from EDSI.

Youth Committee Meeting Minutes

Friday, February 28, 2025, noon via Teams

Committee Attendance: Cathy Cardillo, Rick Durante, Bill Tyson, Steve Butz, Donna Tutak (staff), Allison Barksdale (staff), Jenn Kacimi (staff), Kate McGeever (staff)

2024-25 Q2 Program Performance

Jenn Kacimi invited the committee to review the program performance report. She highlighted the WIOA OSY program at the DCIU. This is a start-up program that began recruiting participants in January. The program benefits from connections to all Delco public high schools. In January, 14 students expressed interest in the program. Cathy Cardillo expressed support for sharing success stories as they develop.

Business and Education Partnership

Allison Barksdale highlighted the new “Beyond the Classroom” career exposure event. It will invite students from six schools to come learn about different career paths in Delco, plus leadership and summer employment.

ARPA Summer Camp

Donna Tutak reported that several summer camps have reached out to participate in the program for summer 2025. Kate McGeever added that the County is considering shifting the funds to the Chamber’s Foundation to allow for fundraising for future sustainability.

TANF YDP Policy Update

Kate reported that the proposed TANF YDP rule change has been withdrawn. The rule change would have limited eligibility to TANF households. DCWDB will be able to continue current eligibility process.

Delaware Co Chamber- Youth Leadership Academy

Cathy Cardillo highlighted this event

DCIU CTE Month

Steve Butz shared that the DCIU recently completed CTE month celebrations.

Connecting Delco Businesses to Higher Ed

Cathy Cardillo highlighted this event as a successful approach to connecting Delco businesses to higher education institutions.



**Delaware County Workforce
Development Board**

WIOA Title I Individual Training Account Policy (Vote Needed)

July 2025 (REV)

Purpose:

To provide guidance to grantees and employees to determine an individual's eligibility for an Individual Training Account (ITA) in compliance with the Workforce Innovation and Opportunity Act (WIOA) guidance and the Delaware County Workforce Development Board's priorities.

Background:

Individual Training Accounts are designed to assist eligible individuals receive occupational skills training for work in high-priority occupations. Training must be provided by approved, high-quality training institutions which adequately prepare individuals for jobs in high priority occupations.

Reference:

Training and Employment Guidance Letter NO. 21-22
ELIGIBLE TRAINING PROVIDERS & PENNSYLVANIA'S ELIGIBLE PROVIDER LIST, PA Dept. of Labor and Industry, 6-24

Policy:

Individuals must meet eligibility requirements prior to receiving WIOA-funded services. After eligibility is determined, the individual must complete the employability and skills assessment process to ensure an informed consumer choice of training programs. The individual's choice of a training program is subject to review and approval by Delaware County Workforce Development Board (DCWDB).

Eligibility:

To determine general eligibility, an individual must provide proof of:

- Delaware County residency. Individuals from other areas will be referred to their home Workforce Development Area.
- Social Security Number
- Date of birth
- US Citizenship or eligibility to work in the United States
- Selective Service Registration (if applicable)
- High School Diploma or GED

Individuals who meet general eligibility requirements may further qualify for Out-of-

School Youth, Adult, or Dislocated Worker funding:

- Adult funding eligibility may be determined for unemployed or part-time employed individuals with a family income at or below 70% Lower-Level Standard Income Level (LLSIL). Priority shall be given to applicants meeting the economic eligibility and one or more documented barrier to employment.
- Dislocated Worker funding eligibility may be determined for individuals who have been terminated or laid off or have received a notice of termination or layoff from employment and are eligible for or have exhausted unemployment compensation benefits.
- Out-of-School Youth funding eligibility may be determined for youth 18-24 with a family income at or below 70% Lower-Level Standard Income Level (LLSIL) or those living in a High-Poverty Area (HPA). Youth must also have a barrier to employment.

DCWDB priority of service policies will be followed when determining an individual's eligibility for funding if necessary.

Process to assess skills and interests:

Individual Training Accounts are specifically for those who are unable to attain or retain unsubsidized employment as they complete the following PA CareerLink® and WIOA services/activities:

- Orientation within six months of application date
- Career Assessment and Counseling Meetings
- Job Search Employability Workshops; determined by assessment specialist
- Initiate Individual Employment Plan
- CASAS Assessment (minimum eighth grade reading and math levels)
- WIOA Eligibility Determination
- Reach out to three providers and complete the Training Request form.
- Return Training Request form to Career Consultant within 30 days of receipt

ITA Request Review and Approval:

A PA CareerLink® Review Committee reviews all Individual Training Accounts applications for final approval. Consideration for funding is based on a point system. All plus (+) points and minus (-) points are calculated to arrive at the total points scored. A minimum of ten points is required for approval. The DCWDB has final discretion for approving ITA applicants.

Points may be scored on the following criteria:

- Employment-Related Activities
- Economic Need
- Suitability
- Assessment

After an individual submits an application for approval, they should not commit to enroll in training or commit to tuition payment prior to being approved for the training by the PA CareerLink® Review Committee.

If an individual is approved, contracts with training providers will be initiated by the DCWDB. This process may take three weeks or more, so participants should submit applications with all relevant information a minimum of one month before the desired start date. Participants who wish to change the start date of their training are required to complete an ITA modification form.

Eligible Training:

Course selection must be oriented to the obtainment of full-time, unsubsidized, permanent employment in a Delaware County High Priority Occupation (see attached Delaware County High Priority Occupation List). The selected course must appear on the Statewide List of Eligible Training Programs/Providers for the program year in which the training will start. The list can be viewed on the PA CareerLink® website www.pacareerlink.pa.gov.

Funding Amount:

The maximum amount for approved ITA will not exceed \$5,000.00 or the actual cost of tuition, whichever is less. Individuals who have successfully completed training may apply for additional training after five years.

Additional Student Aid:

Participants enrolling in programs which are eligible for FAFSA funds must first apply for Student Aid (FAFSA) and provide a receipt of the Student Aid Report (ISAR). Participants enrolling in programs which are eligible for funding from a Pell grant must first apply for a Pell grant. FAFSA, Pell, PHEAA, and other related grants, including funds provided by the individual's former employer, must be exhausted prior to any payment made by DCWDB. Applications for student aid can be obtained through the training provider, Delaware County PA CareerLink® Offices, and the Free Application for Student Aid website <https://studentaid.gov/h/apply-for-aid/fafsa> to comply with the Student Aid application process will jeopardize the payment of DCWDB funds.

Reporting Requirements:

The ITA applicant's signature on the ITA and the DCWDB Customer Responsibilities Form commits the applicant to comply with reporting requirements throughout the period determined by federal regulations regarding WIOA performance. The individual must submit employment information to the PA CareerLink® Consultant within two weeks of obtaining employment.

The DCWDB has the primary responsibility for the development and oversight of the Individual Training Account policy. The policy may be revised by the DCWDB as necessitated by federal and/or state regulation, regional oversight, or local recommendation.

WIOA Title I Out-of-School Youth Services

Contractor	Employment	Work Experience	Credentials	Measurable Skill Gains	Enrollments	
					Current	Planned
Community Action Agency of Delaware County	0	5	17	17	20	20
Chester Education Foundation	13	18	2	18	22	25
EDSI, Inc.	0	7	0	7	36	50
Delaware County Intermediate Unit	0	0	0	0	1	25

TANF Youth Development Program

Contractor	Employment	Work Experience	Credentials	Enrollments	
				Current	Planned
Be Proud Foundation	0	13	0	13	14
Be Proud Foundation (LIP)	0	18	0	18	25
Chester Education Foundation	5	60	0	60	40
Upper Darby Police Department	3	21	0	21	20
Delaware County Intermediate Unit	0	12	0	12	15
EDSI, Inc	3	8	0	20	20

Business Education Partnership (BEP) Grant

- During Q3 planning continued for the inaugural event we have organized to better engage high school students, **Beyond the Classroom: A Career Discovery Day**. This event will provide high school youth with career exposure, career pathways information, and some opportunities for summer and part-time work. Due to space limitations, 26 employers were invited and 8 schools with an anticipated attendance of 200+ students. The Chamber of Commerce had played a significant role in helping with this event, including getting the businesses to participate, helping with the student event guide, and securing refreshments. The event will take place on May 2nd.
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Activities Recap	Progress toward Goals
Workshops and worksite tours (youth)	187 youth reached to date (Goal is 100)
Building Bright Futures Workshop (educators)	145 teachers reached to date (Goal is 50)

ARPA Summer Camp Program

Camps- 10 as of 5/12/25

- Boys & Girls Club of Chester
- Chef Dad's Table at The Center for Learning
- Community YMCA of Eastern Delaware County, Ridley
- Community YMCA of Eastern Delaware County, Springfield
- Community YMCA of Eastern Delaware County, Lansdowne
- Delaware County Community College KidsCamp
- John J Tyler Arboretum
- Main Line Art Center
- Media Arts Council
- Upper Chichester Township Summer Camp

*Caregivers enrolled in the Delco Summer Camp – 9

*Campers enrolled in the Delco Summer Camp- 15


TANF YDP

Delaware’s PY23 TANF contract (035-23-3361)

Admin	\$115,235.30
<u>Program</u>	<u>\$ 52,000.00</u>
Total	\$167,235.30

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**CULTIVATING SYNERGY BETWEEN THE
BUSINESS COMMUNITY
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  Delaware County
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Driving Business Forward

Planning Committee Update

Delaware County Workforce Development Board
Planning Committee
Wednesday, June 4, 1pm via Teams

[Join the meeting now](#)

Agenda:

Committee Meeting Minutes from February 26

Public Comment Period

- Publicity for Public Comment Period
- SEPA Regional WIOA Plan Public Information Session - April 28, 2025 2:00 PM
- Delaware County Local WIOA Plan Public Information Session- May 5, 2025 5:00PM

Next Steps

Local and Regional WIOA Plans for 2025-28 (Vote Needed)

posted <https://www.delcoworks.org/about-us/>

Planning Committee Meeting Minutes
Wednesday, February 26, 1pm via Teams

Committee Attendance: Bill Tyson, Asma Munir, Colleen Duran, Edessa Snyder, Kate McGeever (staff)

Draft Update

Drafts of the Local and Regional Plans were submitted to L&I on Friday, February 26, 2025.

Next Steps

The committee reviewed L&I's process. Kate McGeever expects to receive feedback from L&I in the next 6-8 weeks. Once the feedback has been incorporated, there will be a 30 day public comment period. Bill Tyson and Edessa Snyder made recommendations for holding a local event for the public, including holding in-person at the DCIU or PA CareerLink®. We expect to have a virtual meeting in collaboration with the other boards in our planning region. Kate will follow up with the county's PR department for support.

Next meeting

The committee will schedule a meeting to discuss L&I's feedback. Kate will coordinate the meeting after receiving the feedback.

This checklist is used to ensure completeness; indicate each submitted item prior to emailing this form and items listed below to RA-LI-BWDA-Policy@pa.gov.

	<p>Regional Plan saved in Microsoft Word if in a <u>Planning Region</u>. (N/A for Single Local Areas)</p>
	<p>The <u>Four-Year Plan Submission Form</u>, or the <u>WIOA Plan Review and Modification Form</u> if submitting a modified plan.</p> <p>Note: This form must be signed and submitted with the clean copy of the local area plan during final submission.</p>
	<p>Local Area Plan saved in Microsoft Word.</p>
	<p>Attestations Completed.</p>
	<p>Attachment 1: Local Area WIOA Title I Programs Performance Accountability Table</p>
	<p>Attachment 2: Local Workforce Development System Organizational Chart</p>
	<p>Attachment 3: Local Workforce Development System Program Partner-Provider List</p>
	<p>Provide documentation of public notice/public comment (see pages 3-4 of guidance for additional details)</p> <p><u>Local Boards must provide evidence of items described in both 1 and 2:</u></p> <ol style="list-style-type: none"> 1. Electronic documentation: <ol style="list-style-type: none"> A. a screen print of the online posting on the local board’s website and website information providing evidence of the first date the public comment period began; <u>and</u> B. documentation of how and when stakeholders were informed of the public comment period (e.g., an e-mail to stakeholders and other interested parties). 2. Public hearings (e.g., board meetings) and local news media documentation: <ol style="list-style-type: none"> A. a copy of the advertisement from the physical newspaper of general circulation; <u>and</u> B. a billing receipt showing dates of publication. <p>Note: This documentation must be submitted with the clean copy of the regional (if applicable) and local area plan during final submission.</p>

Service Delivery Oversight Committee Update

Delaware County Workforce Development Board
Service Delivery Oversight Committee
Tuesday, June 3, 1pm

Via Teams [Join the meeting now](#)

Agenda and Report

Minutes from Feb 25 meeting

Q3 Performance Outcomes: Title I, Title III, TANF EARN, TANF YDP

Q3 Monitoring Report

PA CareerLink® Activity Report

Recruiting non-Board Committee Members

2025 Service Delivery Oversight Committee Meeting Dates

Tuesday, August 26, 1pm via Teams

Tuesday, December 2, 1pm via Teams

Delaware County Workforce Development Board
Monitoring & Oversight Committee Meeting Minutes
Tuesday, February 25, 1:00 pm, Via Teams

Committee Members Attended: Bill Adams, Ed Coleman, Shanae Stallworth, Mike Dopkin, Kate McGeever (staff), Tatiana Moskatova (staff).

Introductions: New committee member Mike Dopkin, BWPO, introduced himself.

Q2 Performance Outcomes: Title I, TANF EARN, TANF YDP:

WIOA Title I Q2 performance met standards except for Dislocated Worker employment two quarters after exit. Staff and contractors seek to address this area by contacting past participants who are included in this measure and offering services. Shanae Stallworth commented on improved performance from Q1 in the area of measurable skills gain. Self-reported performance for Q2 was reviewed. Timing and new contracts were factors for the DCCC training contract and the DCIU youth contract. Both programs are expected to show strong improvement in Q3&4.

TANF YDP performance is on track. Discussion included how summer programs (Be Proud, Upper Darby Police, and Chester Ed) will begin to enroll summer participants in April and May. Bill Adams asked for additional information about the Be Proud program for college students.

Q2 Monitoring Report

Tatiana Moskatova provided a summary of the monitoring process. She reported that during Q2 there were nine (9) in-person visits, which resulted in no findings. There were some concerns, but they were resolved within 10 days. Kate McGeever highlighted that the coaching team makes at least quarterly visits with contractors to identify and resolve any challenges so that contractors are well-prepared for monitoring visits.

PA CareerLink® Activity Report

The PA CareerLink® activity report was reviewed. Kate McGeever highlighted two goals for the upcoming 6-9 months. PA CareerLink® staff will work to ensure that all first-time visitors participate in an orientation to learn about all services. Staff will also work toward greater use of CWDS to make referrals, both inside the PA CareerLink® and to support services outside of the center. Mike Dopkin shared that it can be challenging to maintain good contact information for services outside the center.

Recruiting non-Board Committee Members

NA

Committee members were reminded that the full DCWDB meeting will be Thursday, March 6, at 8:30 am at the Delaware County Technical School.

Meeting adjourned at 1:40 pm

Select LWIB
 Area 1 Delaware
 Area 2 Statewide

WIOA Title I Performance Outcomes
3rd Quarter PY 2024 Program Year-to-Date Results

Delaware

	Adult				Dislocated Worker				Youth				Average Indicator Score	
	Numerator Denominator	Actual Performance	Negotiated Goal	% of Goal Achieved	Numerator Denominator	Actual Performance	Negotiated Goal	% of Goal Achieved	Numerator Denominator	Actual Performance	Negotiated Goal	% of Goal Achieved		
Employment Rate (2nd Quarter)	106 / 152	69.7%	69.0%	101.0%	24 / 35	68.6%	78.5%	87.4%	39 / 55	70.9%	72.0%	98.5%	95.6%	
Employment Rate (4th Quarter)	94 / 156	60.3%	65.0%	92.8%	27 / 34	79.4%	77.0%	103.1%	44 / 59	74.6%	69.0%	108.1%	101.3%	
Median Earnings (2nd Quarter)	-	\$5,718	\$6,000	95.3%	-	\$9,392	\$10,250	91.6%	-	\$3,412	\$3,500	97.5%	94.8%	
Credential Attainment Rate	34 / 42	81.0%	78.0%	103.8%	11 / 17	64.7%	79.0%	81.9%	12 / 17	70.6%	35.0%	201.7%	129.2%	
Measurable Skill Gains	34 / 59	57.6%	56.0%	102.9%	18 / 41	43.9%	42.0%	104.5%	24 / 36	66.7%	30.0%	222.3%	143.2%	
Average Program Score													99.2%	145.6%

Statewide

	Adult				Dislocated Worker				Youth				Average Indicator Score	
	Numerator Denominator	Actual Performance	Negotiated Goal	% of Goal Achieved	Numerator Denominator	Actual Performance	Negotiated Goal	% of Goal Achieved	Numerator Denominator	Actual Performance	Negotiated Goal	% of Goal Achieved		
Employment Rate (2nd Quarter)	3,479 / 4,617	75.4%	77.0%	97.9%	1,305 / 1,573	83.0%	80.5%	103.1%	1,033 / 1,434	72.0%	70.0%	102.9%	101.3%	
Employment Rate (4th Quarter)	3,483 / 4,811	72.4%	75.0%	96.5%	1,125 / 1,413	79.6%	80.5%	98.9%	1,628 / 2,339	69.6%	68.0%	102.4%	99.3%	
Median Earnings (2nd Quarter)	-	\$8,033	\$8,000	100.4%	-	\$10,606	\$10,000	106.1%	-	\$5,228	\$4,200	124.5%	110.3%	
Credential Attainment Rate	1,238 / 1,794	69.0%	71.0%	97.2%	427 / 538	79.4%	74.0%	107.3%	1,159 / 1,623	71.4%	66.0%	108.2%	104.2%	
Measurable Skill Gains	1,851 / 2,711	68.3%	64.0%	106.7%	725 / 1,037	69.9%	59.0%	118.5%	982 / 2,135	46.0%	63.0%	73.0%	99.4%	
Average Program Score													99.8%	106.8%

Q3 Performance (Jan-March)

WIOA Title I Adult and Dislocated Worker Services

Contractor	Service	Employment	Credentials	Enrollments	
				Current	Planned
Business Interface, LLC	Career Services	30	0	57	60
Delaware County Literacy Council	Career Services	4	0	15	37
EDSI, Inc.	Career Services	15	0	45	60
EDSI, Inc.	Career Services - Re-Entry	28	0	85	125
EDSI, Inc.	Training - OJT	8	0	11	35
DCCC	Training - ITA	2	8	83	60

WIOA Title I Out-of-School Youth Services

Contractor	Employment	Work Experience	Credentials	Measurable Skill Gains	Enrollments	
					Current	Planned
Community Action Agency of Delaware County	0	5	17	17	20	20
Chester Education Foundation	13	18	2	18	22	25
EDSI, Inc.	0	7	0	7	36	50
Delaware County Intermediate Unit	0	0	0	0	1	25

WIOA Title III Wagner Peyser- RESEA

Q4	Q3	
451	471	Profiled for the RESEA program
240	213	Registered for a Personalized Service Meeting (PSM)
216	170	Completed RESEA requirements.

TANF Youth Development Program

Contractor	Employment	Work Experience	Credentials	Enrollments	
				Current	Planned
Be Proud Foundation	0	13	0	13	14
Be Proud Foundation (LIP)	0	18	0	18	25
Chester Education Foundation	5	60	0	60	40
Upper Darby Police Department	3	21	0	21	20
Delaware County Intermediate Unit	0	12	0	11	15
EDSI, Inc	3	8	0	20	20

TANF EARN

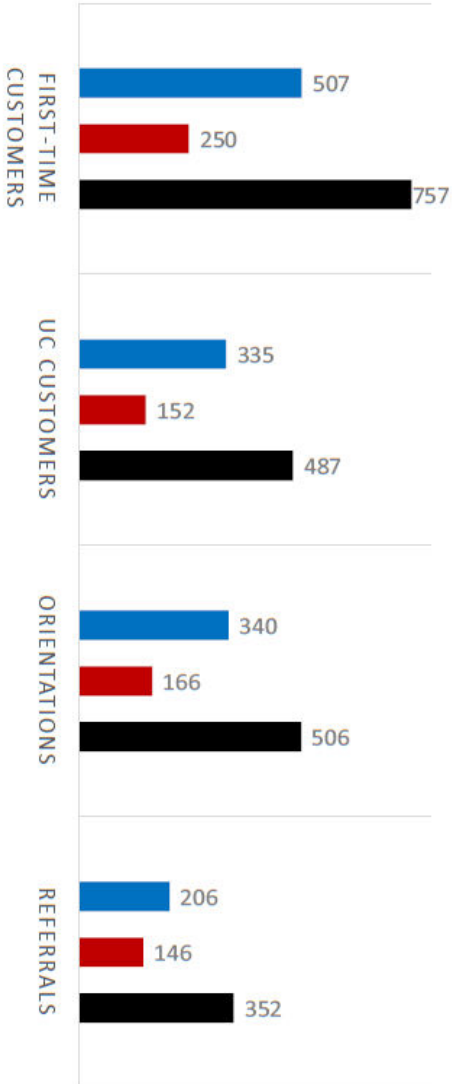
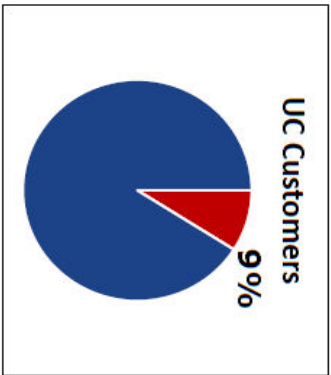
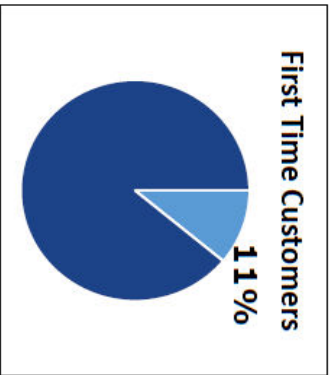
Providers	Project ID	Enrollments YTD	Carry Over Pre	Carry Over Post	Total Served YTD	Placements verified	Placement YTD	Placement Goal: 65%	Enrolled in Ret.	Retentions Met	Retention Goal: 50%	Enrolled Credentialing	Secured Credentialing	Credentialing Goal: 50%	Assessment (85%)	IEP (85%)	Social Service Professional
TANF																	
EDSI	D0020	0	70	77	147	20	7	35%	21	4	19%	13	10	77%	0%	0%	0%
BI	D0020	0	15	34	49	10	9	90%	13	4	31%	0	0	0%	0%	0%	0%
EDSI	NC2301	150	0	0	150	43	13	30%	0	0	0%	16	12	75%	100%	100%	100%
BI	NC2302	66	0	0	66	22	11	50%	0	0	0%	1	1	100%	100%	100%	100%
SNAP																	
EDSI	SD0020	0	0	1	1	1	0	0%	1	0	0%	0	0	0%	0%	0%	0%
BI	SD0020	0	5	4	9	2	2	100%	0	0	0%	0	0	0%	0%	0%	0%
EDSI	SN2301	5	0	0	5	0	0	0%	0	0	0%	0	0	0%	100%	100%	100%
BI	SN2302	11	0	0	11	0	0	0%	0	0	0%	0	0	0%	100%	100%	100%
Total		232	90	116	438	98	42	43%	35	8	23%	30	23	77%	100%	100%	100%

Quarterly Monitoring Summary, January-March 2025

Contractor	Youth/ADW/ ITA/OJT /OSO/CL	Date of Monitoring Visit/Meeting	Findings? Y/N	In Compliance? Y/N
Chester Education Foundation	OSY	01/16/2025 Visit	No	Yes
Community Action Agency of Delco	OSY	01/22/2025 Visit	No	Yes
Educational Data System Inc.	OSY	01/30/2025 Visit	No	Yes
Educational Data System Inc., Career Services, Performance: Placement, Retention, Follow- Up Programs	EARN	02/12/2025 Visit	No	Yes
Business Interface, LLC Career Services, Performance: Placement, Retention, Follow- Up Programs	EARN	02/13/2025 Visit	No	Yes
Delaware County Community College, Training Services Program	ADW	02/19/2025 Visit	No	Yes
Educational Data System Inc., Training Services, OJT Only Program	ADW	03/11/2025 Visit	No	Yes
Chester Education Foundation, TANF	ISY	03/13/2025 Visit	No	Yes
Educational Data System Inc., TANF	ISY	03/19/2025 Visit		
Be Proud Foundation, TANF	ISY	03/25/2025 Visit	No	Yes

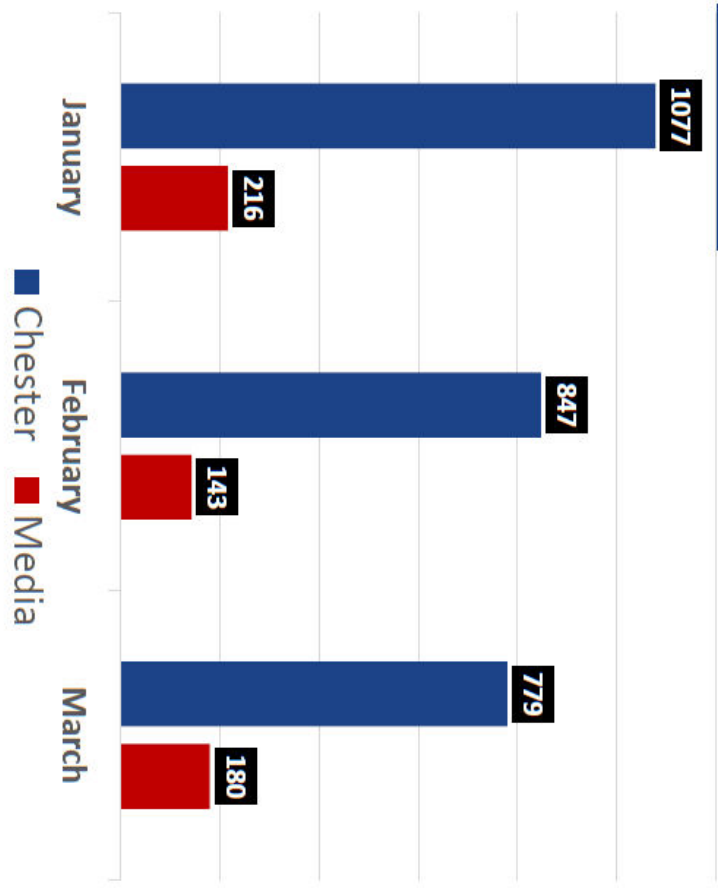


**PA CAREERLINK®
SITE DATA**



	Walk Ins	First-Time Customers	UC Customers	Orientations	Referrals
Chester City	2703	179	183	100	110
Media	539	201	113	159	150
Total	3242	380	296	259	260

FOOT TRAFFIC



**PA CAREERLINK®
 SITE DATA**

FIRST TIME CUSTOMERS

	CHESTER	MEDIA
January	52	88
February	39	60
March	88	61

UNEMPLOYMENT CUSTOMERS

	CHESTER	MEDIA
January	61	36
February	57	37
March	65	40



PA CAREERLINK® OUTREACH REPORT

NEWSLETTER DATA

	Open Rate	Total Readers	Total Recipients
January	52%	6,740	12,987
February	48%	6,086	12,944
March	54%	6,841	12,891

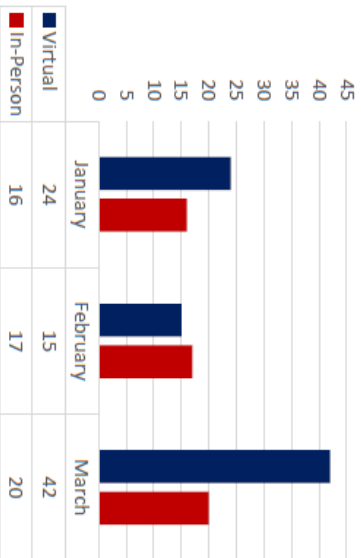
UC OUTREACH

- Mailed 5,000 postcards to new UC claimants.

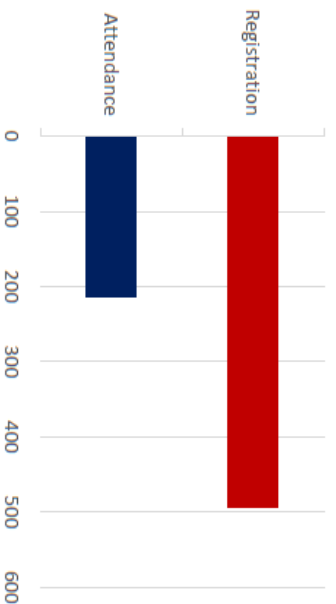


The Delco Workforce Digest - February 2025

WORKSHOP MODALITY



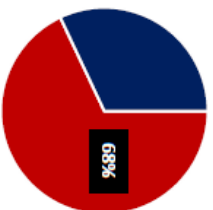
WORKSHOP PARTICIPATION JULY-SEPTEMBER



**PA CAREERLINK®
WORKSHOP REPORT**

ATTENDANCE ANALYSIS

JANUARY



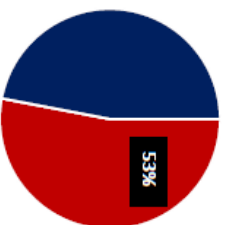
Registrations	92
Attendance	63

FEBRUARY



Registrations	127
Attendance	88

MARCH



Registrations	220
Attendance	117

Highest Attendance

- DCCC: Resume Review (12)
- EDISI: OJT Info (11)
- EDISI: Practicing Mindfulness (8)
- EDISI: Understanding the ATS System (8)
- DCCC: Intro to ITA (8)
- EDISI: My Strengths and Skills (5)
- BWPO/ DCCC ProLink (5)

Board Committees Members, Dates, Responsibilities

DCWDB

Meeting Dates 2025

Board Meetings- Thursdays at 8:30am

March 6, 2025

June 12, 2025

September 11, 2025

December 11, 2025

Committees:

Executive Committee

Rick Durante

Cathy Cardillo

John Sanchez

Bill Tyson

Laura Kasper

Thursday, February 27, 8am via Teams

Thursday, June 5, 8am via Teams

Thursday, September 4, 8am via Teams

Thursday, December 4, 8am via Teams

Employer Services Committee

Eric Bennung, Chair

Laura Goodrich Cairns

Trish McFarland

Tuesday, February 25, 9am via Teams

Tuesday, June 3, 9am via Teams

Tuesday, August 26, 9am via Teams

Tuesday, December 2, 9am via Teams

Service Delivery Oversight Committee

Bill Adams, Chair

Ed Coleman

Shanae Stallworth

Tanya Allen

Mike Dopkin

Tuesday, February 25, 1pm via Teams

Tuesday, June 3, 1pm via Teams

Tuesday, August 26, 1pm via Teams

Tuesday, December 2, 1pm via Teams

Planning Committee (ad hoc)

Bill Tyson, Chair

Asma Munir

Colleen Duran

Edessa Snyder

Wednesday, February 26, 1pm via Teams

Wednesday, June 4, 1pm via Teams

Youth Committee

Cathy Cardillo, Chair

Jason Rode

Karen Kozachyn

Bill Tyson

Rick Durante

Steve Butz

Thursday, Feb 20, 9am via Teams

Thursday, May 29, 9 am via Teams

Thursday, August 28, 9 am via Teams

Thursday, November 20, 9 am via Teams

Nominations Committee(ad hoc)

Bill Tyson, Chair

Trish McFarland

Ed Coleman

How to Join a Committee:

Board members should contact Bill Tyson or Kate McGeever to discuss committee membership.

Non-board members should email their resume and letter of interest that includes which committee the person would like to join to Kate McGeever

The DCWDB Chair, Rick Durante, is tasked with appointing committee members and committee chairs.

Employer Services Committee:

The Employer Services Committee will coordinate area-wide employer services, assist with planning and oversee operational business services programs. This committee shall, at a minimum:

- Help to identify gaps in services and develop a strategy to use competitive procurement or community partnerships to address the unmet needs of employers.
- Ensure quality services, including monitoring employer satisfaction.
- Leverage financial and programmatic resources.
- Recommend eligible business service providers to the local board.

Employer Services Committee membership will include DCWDB members with a demonstrated record of success in serving businesses and other individuals with appropriate expertise and experience who are not members of the DCWDB. The committee's members shall bring their expertise to help address the needs of Delaware County businesses.

Employer Services Committee membership:

- Will be chaired by a DCWDB member
- May include other members from the DCWDB who have special interest or expertise in employer engagement.
- Will include non-members of the DCWDB who have appropriate experience and expertise

Youth Committee:

The Youth Committee will coordinate area-wide youth services, assist with planning and oversee operational youth programs. This committee shall, at a minimum:

- Help to identify gaps in services and develop a strategy to use competitive selections or community partnerships to address the unmet needs of youth.
- Coordinate youth policy.
- Ensure quality services.
- Leverage financial and programmatic resources.
- Recommend eligible youth service providers to the local board.

Youth Committee membership will include DCWDB members with a demonstrated record of success in serving eligible youth and young adults, as well as other individuals with appropriate expertise and experience who are not members of the DCWDB. The committee's members shall bring their expertise to help address the employment, training, education, human and supportive service needs of eligible youth, especially out-of-school youth, young people who have become disconnected and those with barriers.

Youth Committee membership:

- Will be chaired by a DCWDB member
- May include other members from the DCWDB who are educators, employers, or representatives of human service agencies who have special interest or expertise in youth policy
- Will include non-members of the DCWDB who have appropriate experience and expertise (e.g., juvenile court judges, local law enforcement agencies, and disability advocates).

Service Delivery Oversight Committee:

The Service Delivery Oversight Committee will coordinate area-wide workforce development services, assist with planning and oversee operational workforce development services programs, including all WIOA career and training programs. This committee shall, at a minimum:

- Review the performance of DCWDB-funded and PA CareerLink® partner programs.
- Ensure quality services, including review of local monitoring activities
- Identify opportunities to improve the efficiency of the workforce development system and PA CareerLink® operations.
- Recommend eligible workforce development service providers to the local board.

The Service Delivery Oversight Committee membership will include DCWDB members with a demonstrated record of success in serving businesses, as well as other individuals with appropriate expertise and experience who are not members of the DCWDB. The committee's members shall bring their expertise to help address the needs of Delaware County businesses.

The Service Delivery Oversight Committee membership:

- Will be chaired by a DCWDB member
- May include other members from the DCWDB who have special interest or expertise in service delivery.
- Will include non-members of the DCWDB who have appropriate experience and expertise